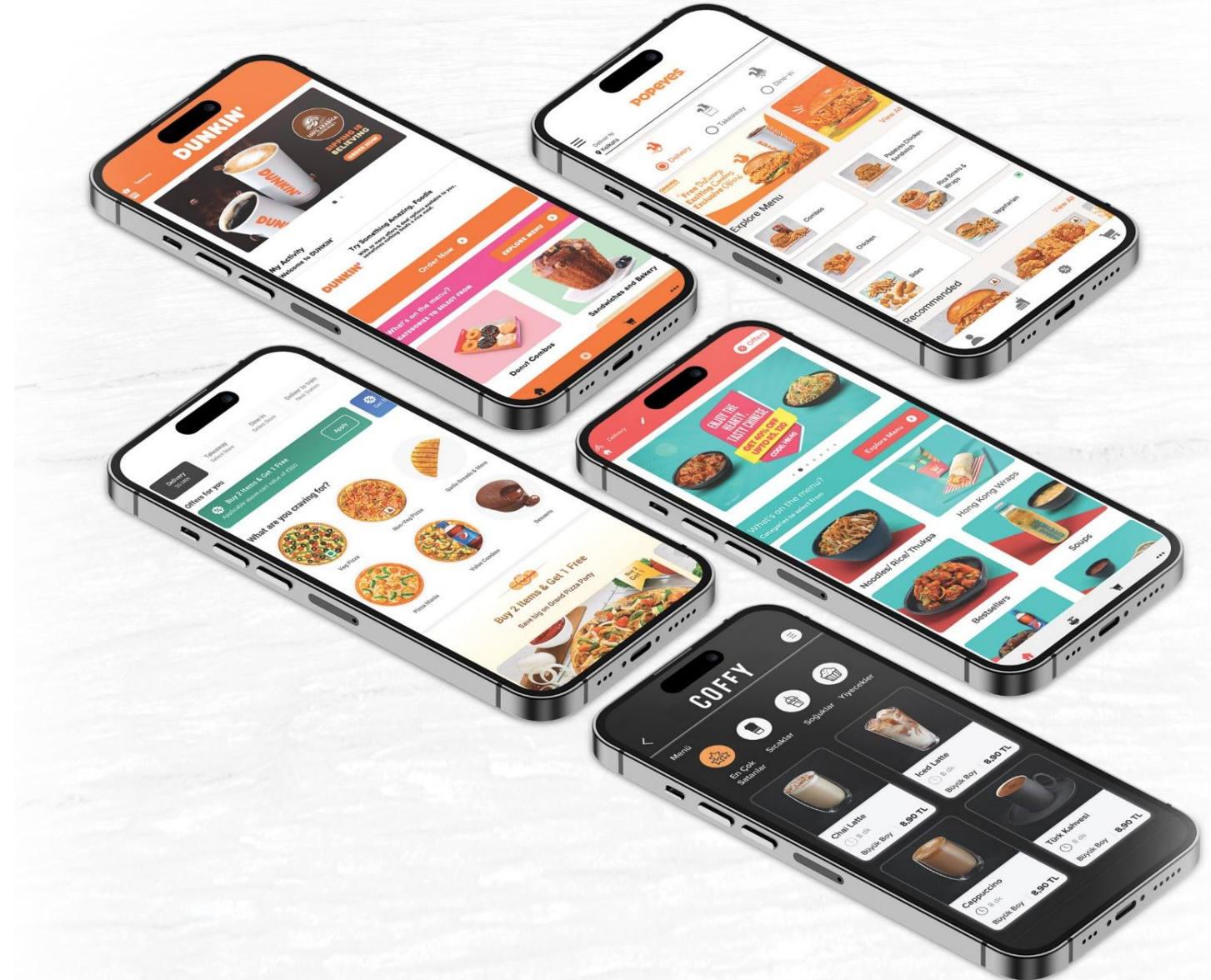




Earnings Presentation

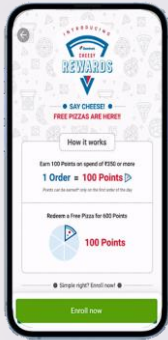
Q1 FY'26



About Jubilant FoodWorks Limited – A Multi-Brand Food-tech Company.



Breakthrough Technology



Loyalty Program



Immersive & Friction-free App



Location AI



Restaurant Co-pilot



~2/3rd
DOT on 20 SG



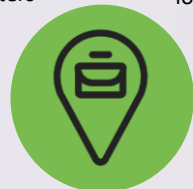
19
Foodparks and
Distribution centers



300+
Multi-temperature
logistics fleet



~35k
Bikes



587
Cities covered

Operate with Excellence

Lead with Purpose



Drive Growth



Be CUSTOMER-FIRST



Find BETTER WAYS



HUSTLE Mindfully



Lead with CARE

Our Purpose:
We Serve Joy 😊



Domino's



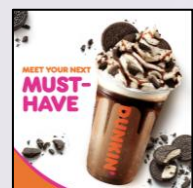
POPEYES



HONG'S KITCHEN
Hearty! Tasty! Chinese!



COFFY



DUNKIN'

Delicious Food

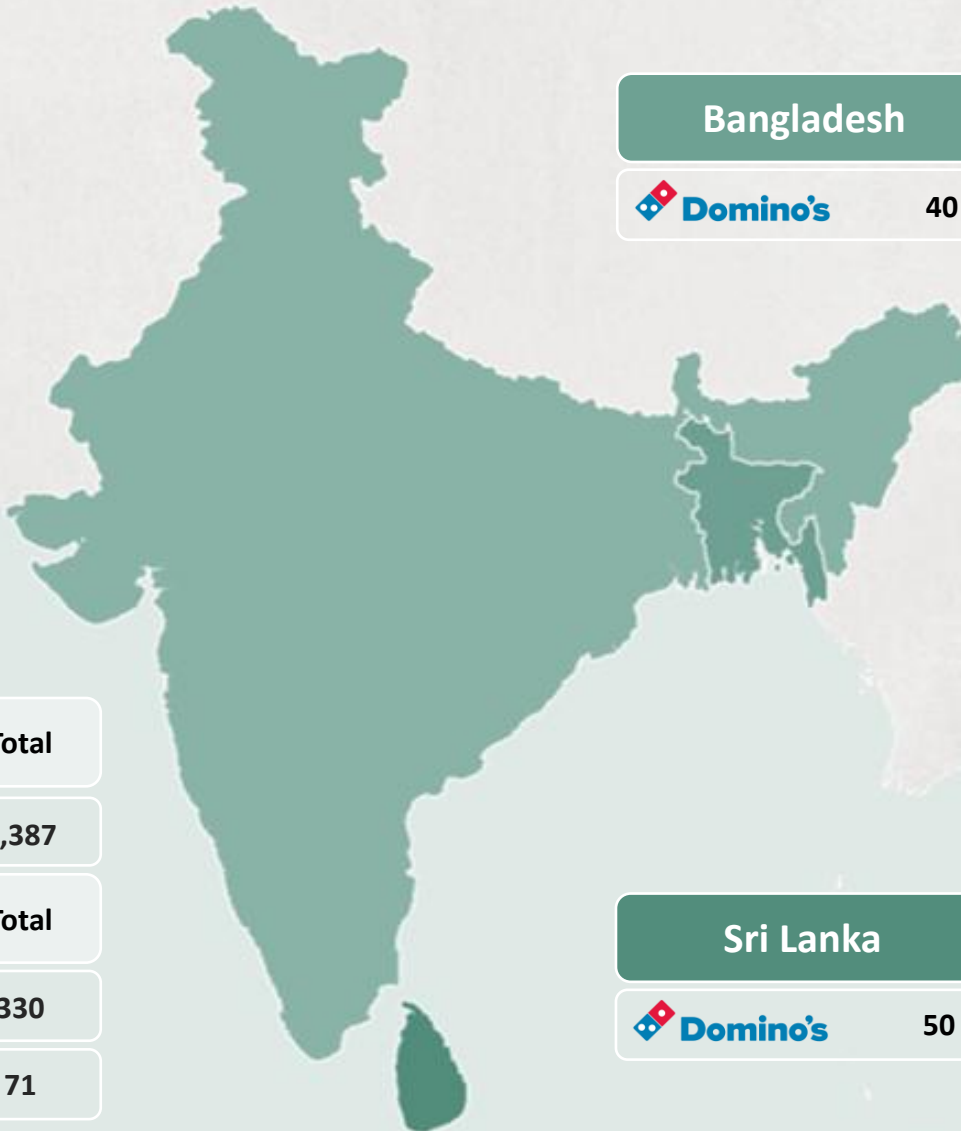
JFL Group Store Network is now 3,387 stores strong



Turkey & Others	
Domino's	768
COFFY	167
Total	935

India	
Domino's	2,240
POPEYES	60
HONG'S KITCHEN Hearty! Tasty! Chinese!	33
DUNKIN'	29
Total	2,362

Bangladesh	
Domino's	40



Sri Lanka	
Domino's	50

Total Stores	Domino's	Popeyes	Dunkin'	Hong's Kitchen	COFFY	Total
	3,098	60	29	33	167	3,387
Net Additions (Brand-wise)	Domino's	Popeyes	Dunkin'	Hong's Kitchen	COFFY	Total
in last 12 months	265	10	-7	-	62	330
in last 3 months	67	-1	-2	-	7	71

Agenda



**Key
Highlights**



**Financial
Highlights**



**Market-wise
Highlights**



**Brand-wise
Highlights**




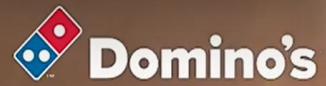
**Statement of
Profit and Loss**



BURST of Highlights



 Images are shown for illustration purpose only.



Q1FY'26 Consolidated Performance

6

		YoY Change	QoQ Change
Network	3,387 stores	+330	+71
Revenue	Rs. 22,609 mn	+17.0%	+7.5%
EBITDA Margin (Pre IND AS 116)	12.9%	+14 bps	+152 bps
Reported EBITDA	Rs. 4,380 mn	+14.3%	+12.7%
EBITDA Margin	19.4%	-44 bps	+90 bps
PAT*	Rs. 972 mn	+59.8%	+93.9%
PAT* Margin	4.3%	+115 bps	+192 bps

*PAT is from continuing operations and before exceptional items.

Notes:

1. TRY:INR conversion is as of June 30, 2025

Key Highlights for Q1FY'26

7

- ✓ **Group System Sales*** came in at **Rs. 26,715 million**
- ✓ **Group Network 3,387 stores** with quarterly net **+71 stores**; **Domino's Network is 3,098 stores (+67 qoq net store addition)**
- ✓ **Revenue**
 - **Consolidated Revenue** came in at **Rs. 22,609 million (+17.0% yoy)**
 - **Standalone Revenue** came in at **Rs. 17,016 million (+18.2% yoy)**
 - **Domino's India Revenue up by 17.7% yoy** driven by strong order growth of 17.3% yoy across all tiers
 - ❑ **LFL growth of 11.6% yoy** was on account of strong Delivery LFL growth of 20.1% yoy
 - ❑ **Mature Store ADS came in at Rs. 85,396**
- ✓ **EBITDA**
 - **Consolidated EBITDA**
 - **EBITDA (Pre-Ind-AS-116)** came in at **Rs. 2,925 million (+18.2% yoy)** with Margin at 12.9% **(+14 bps yoy)**
 - **EBITDA (Reported)** came in at **Rs. 4,380 million (+14.3% yoy)** with Margin at 19.4% **(-44 bps yoy)**
 - **Standalone EBITDA**
 - **EBITDA (Pre-Ind-AS-116)** came in at **Rs. 2,046 million (+22.5% yoy)** with Margin at 12.0% **(+42 bps yoy)**
 - **EBITDA (Reported)** came in at **Rs. 3,233 million (+16.2% yoy)** with Margin at 19.0% **(-32 bps yoy)**

*Group system sales refer to restaurant sales of corporate as well as franchisee stores across all brands and markets; TRY:INR conversion is as on June 30, 2025

LFL: Like for Like growth; ADS: Average Daily Sales per store per day for Domino's India

LFL ADS/Mature Store ADS: Defined as average daily sales for non-split(mature) restaurants opened before previous financial year(computed on 1,748 stores)

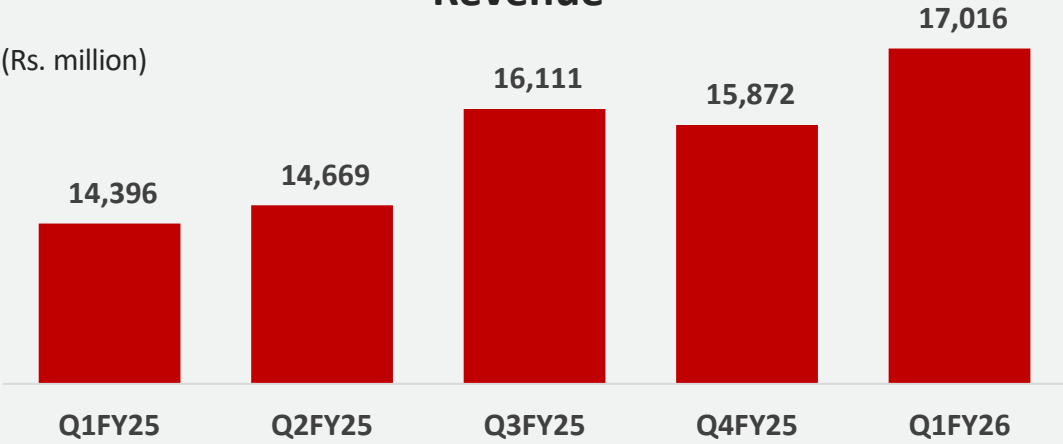
2

Financial Highlights



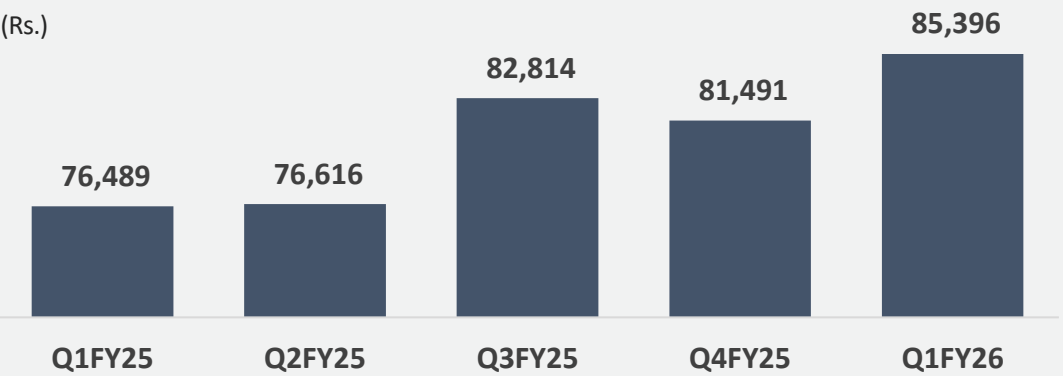
Revenue

(Rs. million)



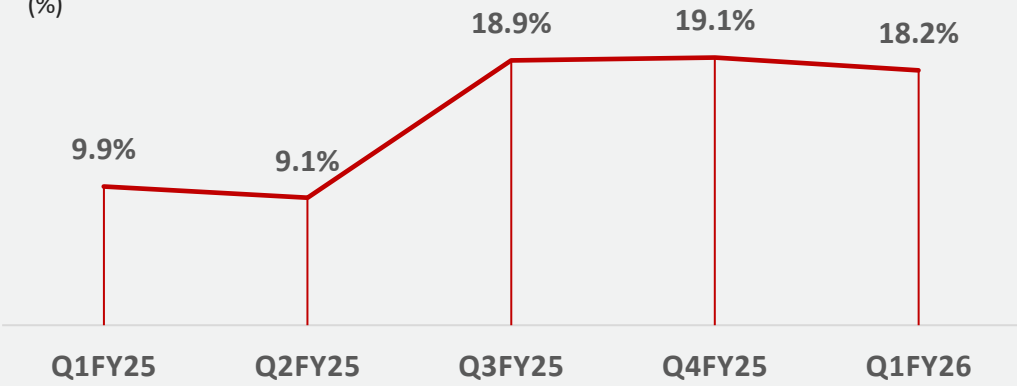
Domino's Mature Store ADS

(Rs.)



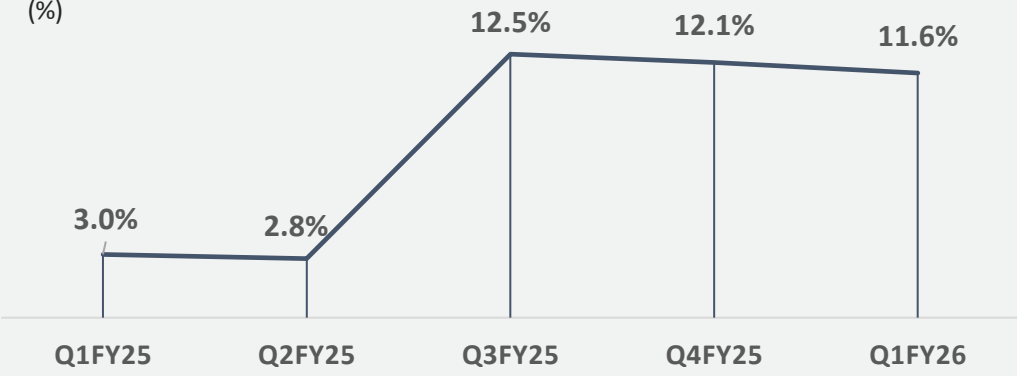
Revenue Growth

(%)

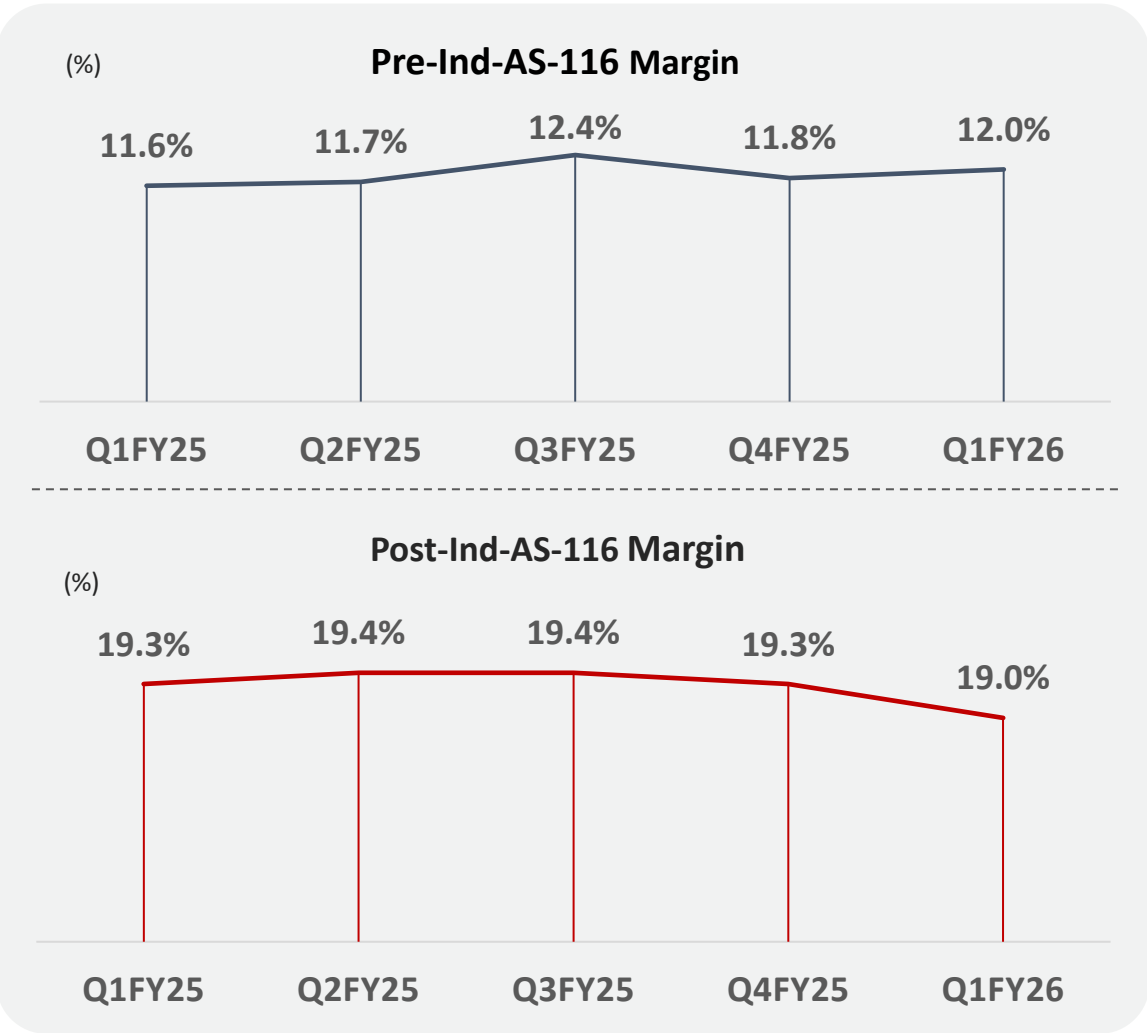


Domino's LFL Growth

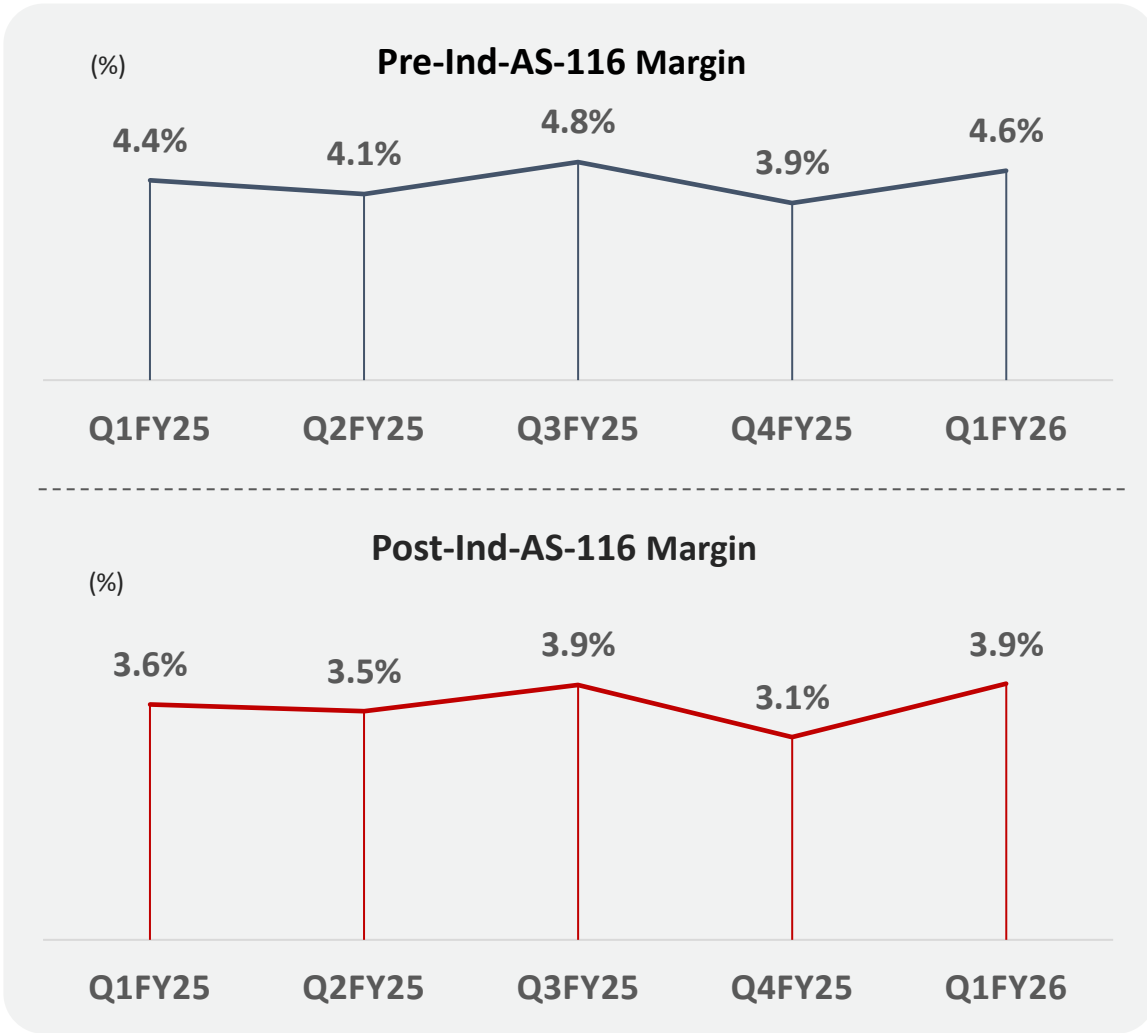
(%)



EBITDA Margin



PAT Margin



3

Market-wise Highlights



Revenue & Store Growth

Revenue: Rs. 17,016 mn (+18.2% yoy)
+58 net new stores added qoq

Domino's growth at **17.7 %**

- Strong order growth at **17.3%**
- Domino's LFL at **11.6%** backed by Domino's Delivery LFL at **20.1%**

Enhanced value-to-consumer resulted in strong order growth

Network in India stands at 2,362 stores

- Network addition was led by Domino's **(+61 new stores)**
- **Expansion in 9 new cities;** Domino's now present in **484 cities**

Profit and Margin

EBITDA 19.0%: Rs. 3,233 mn (+16.2% yoy)
PAT 3.9%: Rs. 667 mn (+29.5% yoy)

- ❖ SSG leverage seen across business units and cost lines. **Pre-Ind-AS-116 EBITDA margin expanded by 42 bps yoy**
- ❖ Gross Margin was down by **199 bps yoy** driven by higher investments behind growth, new customer acquisition and delivery mix

Product Innovation & Technology

Increased Pace of Innovation
Stellar Quarter for Dominos App

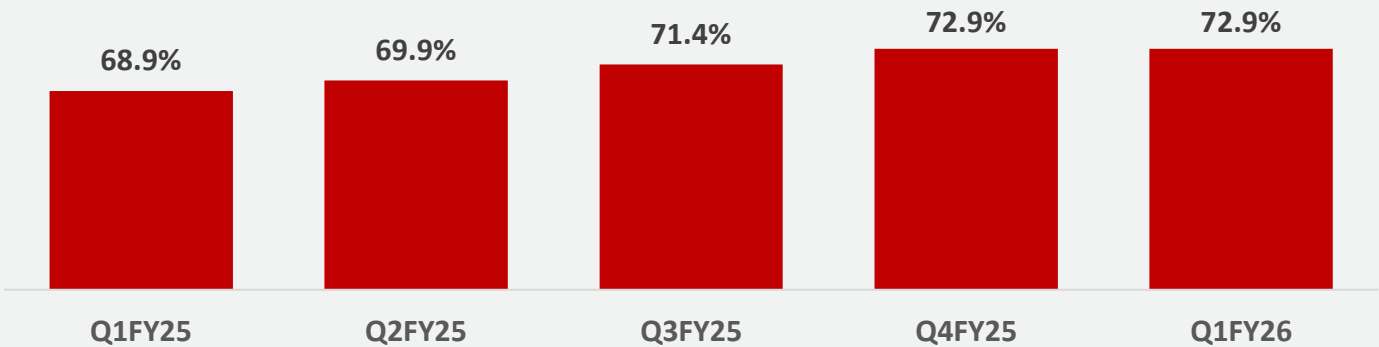
- ❖ Following positive responses received by Cheese Burst Range and Big Big Pizza, **Chicken Burst** has been launched for non veg lovers
- ❖ **Highest ever own app performance:**
 - MAU(App) at 14.7 million and improved by 21.5% yoy
 - App Installs at 12.3 million and advanced by 19.4% yoy
 - Loyalty base at 37.0 mn

Note: The above figures are derived from standalone financial statement for the quarter ending June 30, 2025

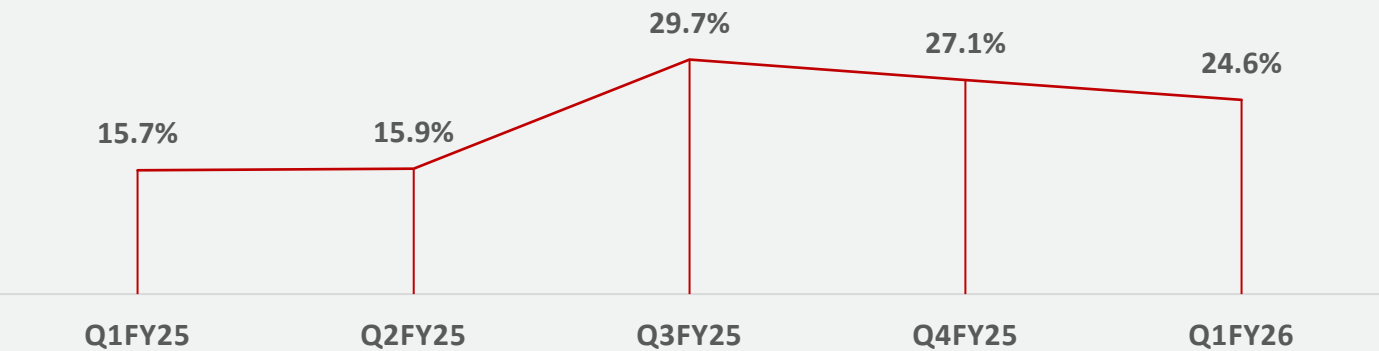
Profit After Tax is before exceptional item

MAU: Monthly Active Users

Delivery Channel Mix on a higher end



Delivery Growth Trends(In Revenue Terms)



Delivery

- Delivery channel revenue up by 24.6%
- The strong delivery growth was order led +25.7%

Dine-in

- Dine-in channel revenue was up by 2.5% majorly driven by lunch hour meals

Launched new Chicken Burst Pizza – Two much Chicken, Two much Sauce!





Domino's
CHICKEN BURST
TWO MUCH CHICKEN
TWO MUCH SAUCE



BURSTING IN **5** FLAVOURS

 Tandoori  Garlic  Shawarma  Southern Spice  Korean

OFFER PRICE

~~₹449~~ **₹349***

*T&C Apply. Images are shown for illustration purpose only.

International Segment – Q1FY'26



15

Turkey



Particulars	INR Mn	Growth
System Sales	9,300	19.1%
Revenue	5,188	12.4%
PAT	486	15.0%
PAT Margin	9.4%	+21 bps

LFL*

Pre Inflation-
Adjusted

Inflation
Adjusted^

Domino's

33.1%

-2.2%

COFFY

33.3%

-2.1%

Sri Lanka



Particulars	Q1FY'26
Revenue (INR mn)	248
% Growth	42.4%

Bangladesh



Particulars	Q1FY'26
Revenue(INR mn)	177
% Growth	4.3%

*LFL computation in TRY; ^ Inflation adjusted as per IAS 29

Note: DPEU numbers are for continuing operations; TRY:INR currency conversion is as on June 30, 2025 for Reported INR and are inflation adjusted numbers

All growth comparators are YoY unless otherwise specified

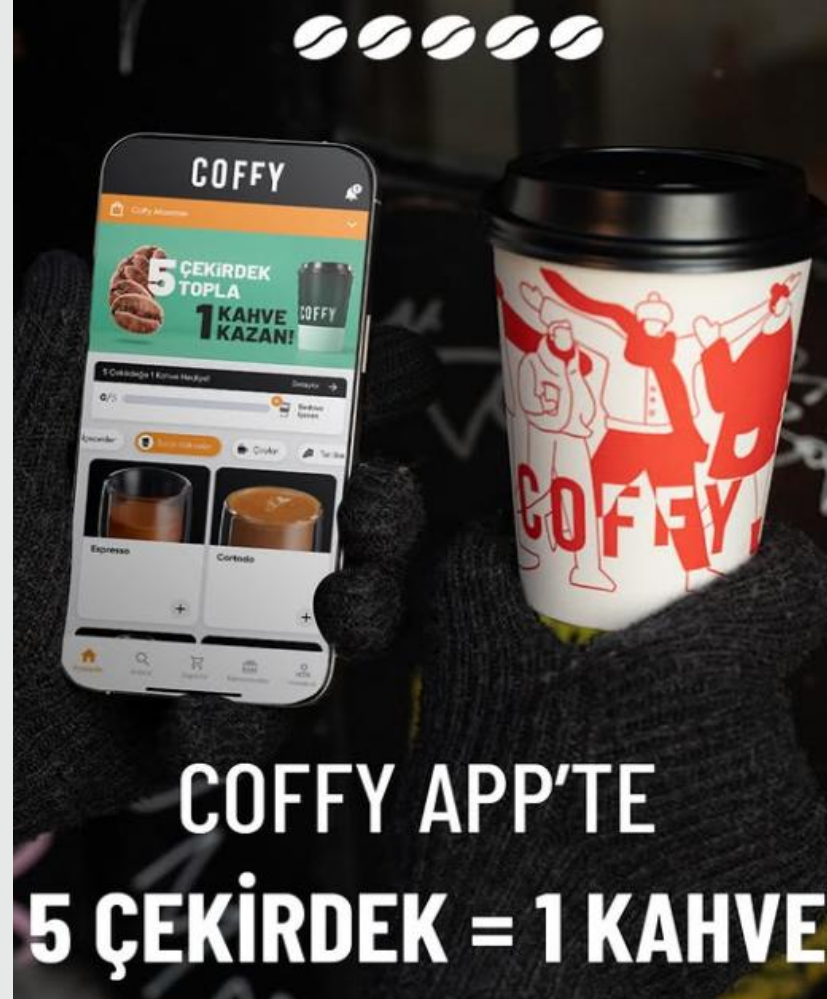
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Brand-wise Highlights

Dominos

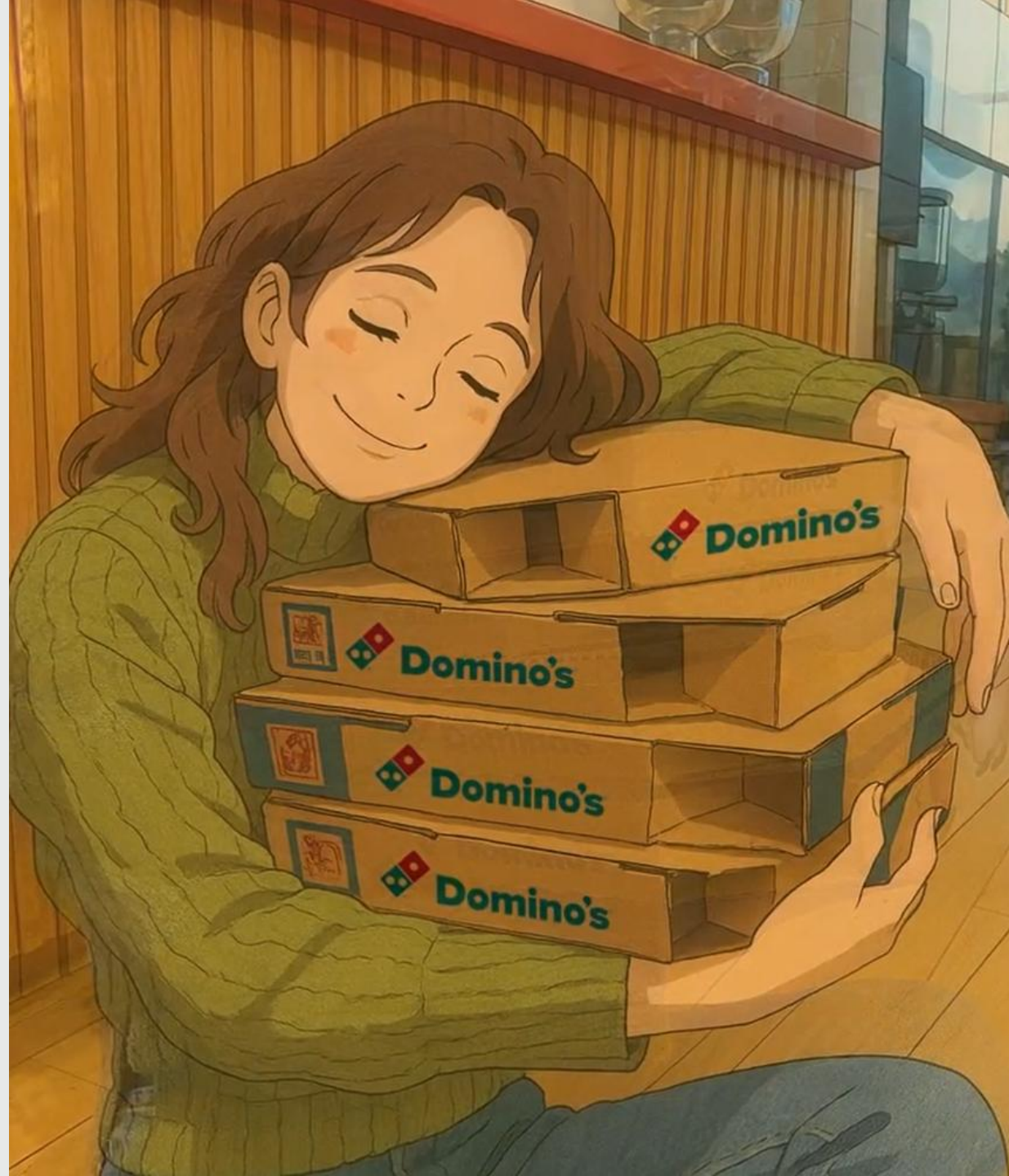
Popeyes

COFFY



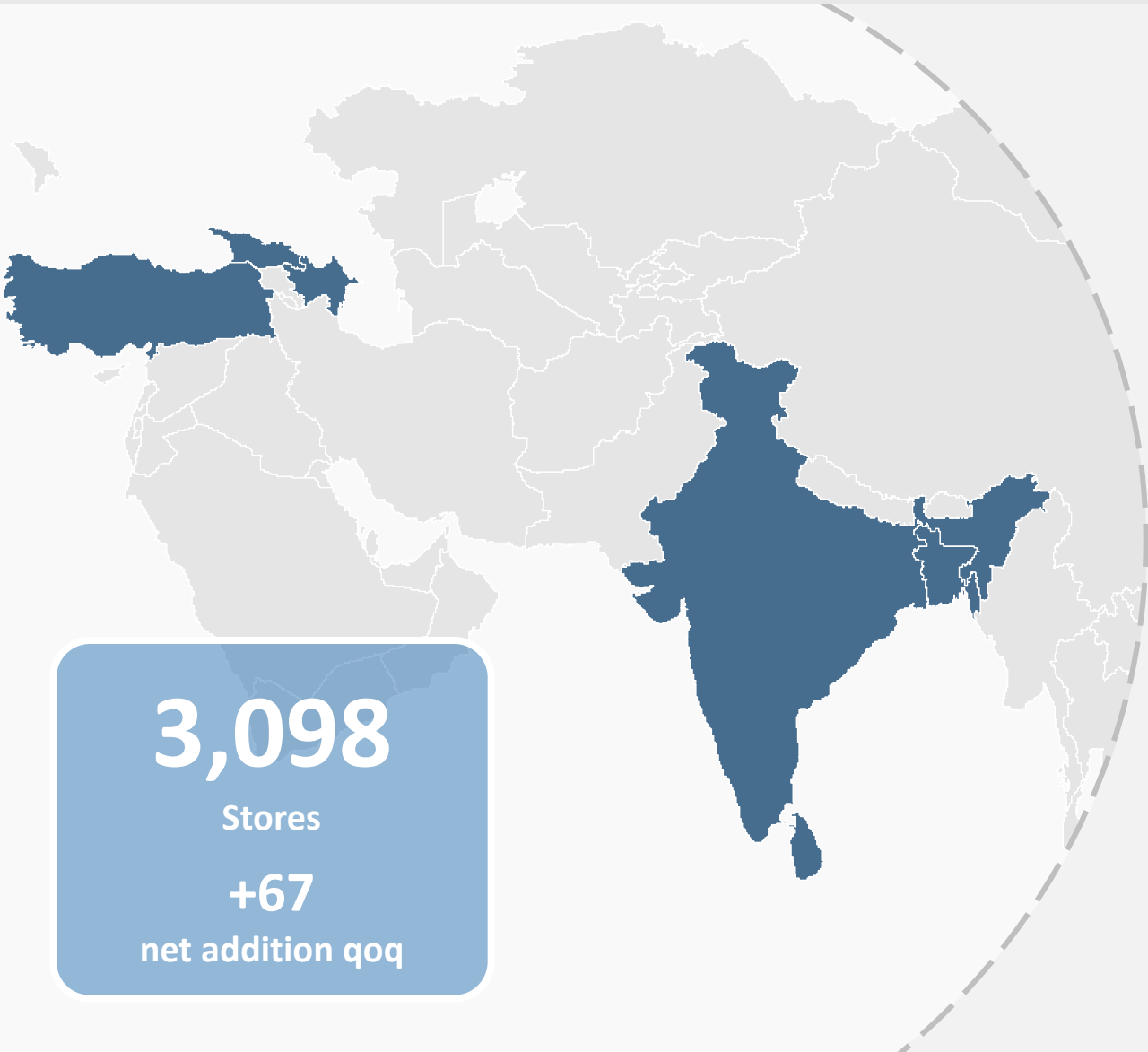
a

Domino's



JFL : Leading Emerging Market Domino's Franchisee

18



Under-penetrated, high-potential
markets



Self-delivery and Own-app
Infrastructure



Culture of Hustle
(Highest throughput per store)



Growth investments ahead of the
curve



Full Territorial Rights



Strong Value Equation through
unique Commissary model



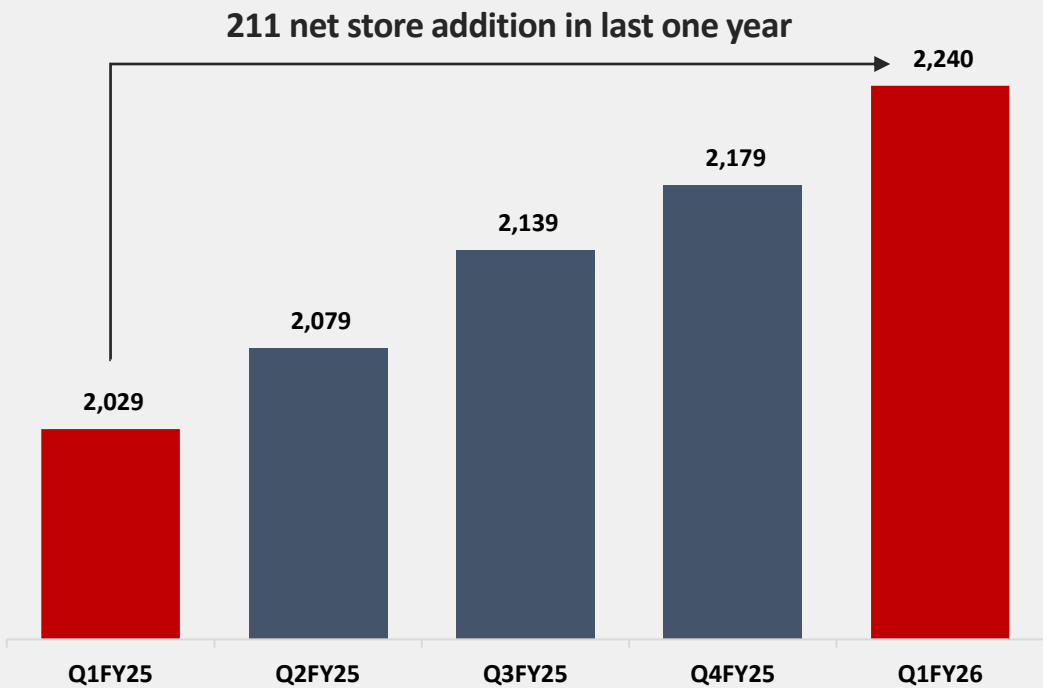
Relentless focus on Operational
Execution



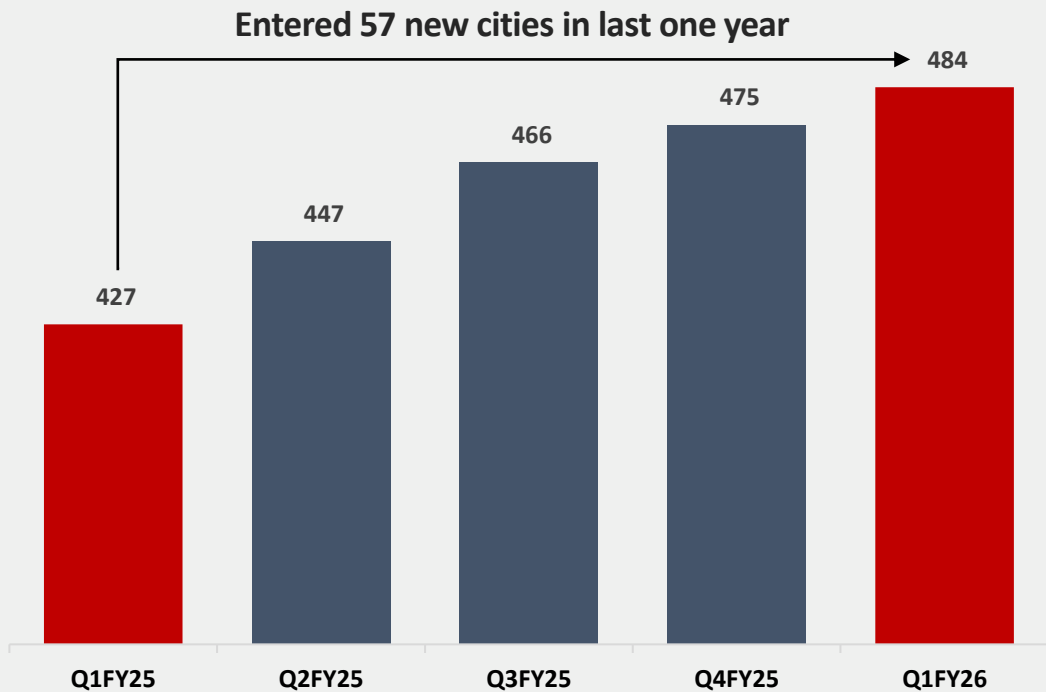
Local Know-how developed over
decades



Store Count



City Coverage

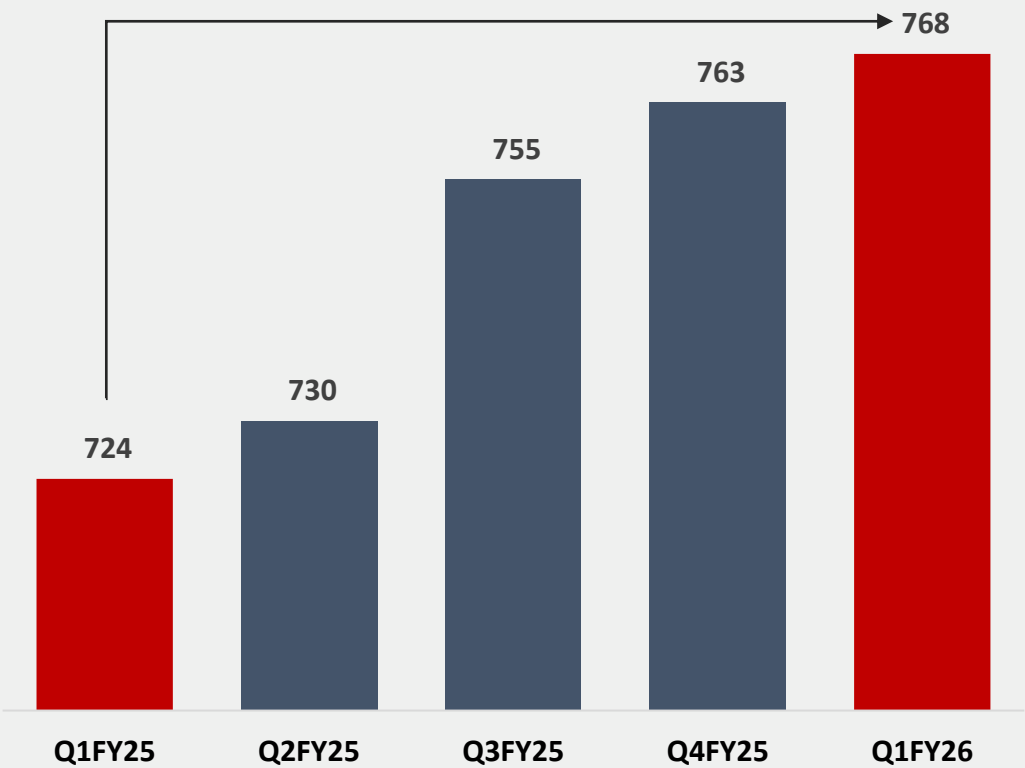


Turkey & Others



Store Count

44 net store addition in last one year

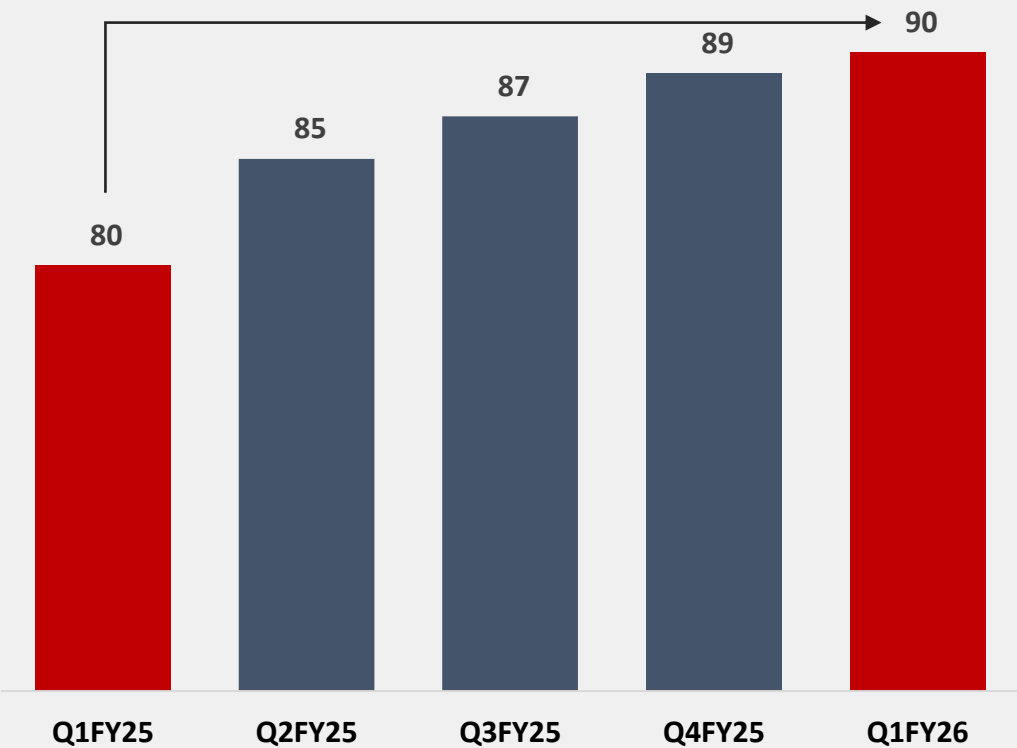


Sri Lanka and Bangladesh



Store Count

10 net store addition in last one year



b

Popeyes



POPEYES


Bold Summer Offer

24 PCS FOR ₹ **599** ~~₹1074~~


6 Bold ★ Flavors of Chicken

Applicable on Dine-In | Takeaway | Delivery






60 restaurants serving across 23 cities



Sequential improvement in Restaurant Profitability



Southern India witnessed **Double Digit SSG**



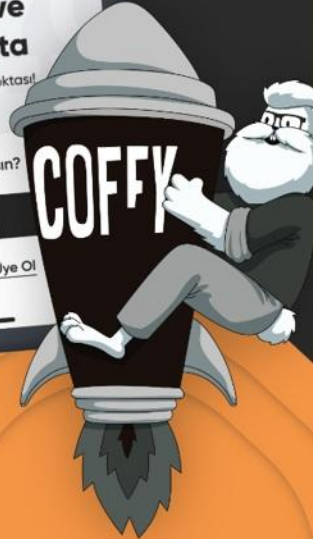
C

COFFY

COFFY

Tek Fiyatlı Kahve Noktası

Kaliteli Kahveyi Uygun Fiyata İç!



BEKLEMEDEN GEL AL

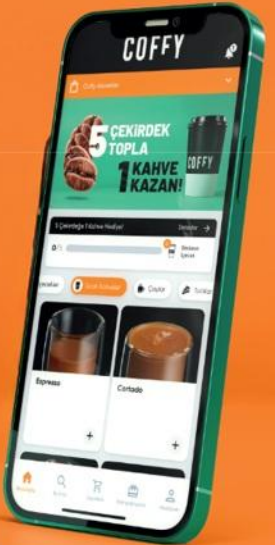
-1-
COFFY APP
İNDİR




-2-
SİPARİŞİNİ
OLUŞTUR

-3-
TIKLA
KAHVEN HAZIR


Siparişimi Hazırla








167 cafes
serving across
38 cities



**Consistent
Progress** on
Bottom Line
Improvement



Ever Improving
on the Journey
to be the most
loved coffee
brand in Turkey

Tatlı ve Bol Kremalı Mola

Coffychino ailesiyle bol kremalı bir mutluluk:

₺125 TL



COFFY
KAHVENİN YENİ NESLİ

5

JFL Q1FY26 Statement of Profit and Loss



Domino's Pizza

RAIN:
OUTSIDE

MATCH:
ON

PIZZA:
DELIVERED

**HAPPINESS:
AMPLIFIED!!**

Domino's Pizza

ORDER NOW

SAFE DELIVERY EXPERT
Domino's
৩০ মিনিটে
না হলে FREE

Quarterly Statement of Profit and Loss

26

Consolidated			Particulars	Standalone		
Q1 FY26	Q1 FY25	Growth %		Q1 FY26	Q1 FY25	Growth %
22,609	19,331	17.0%	Revenue from operations	17,016	14,396	18.2%
185	171	8.2%	Other Income	125	73	71.3%
22,794	19,502	16.9%	Total Income	17,140	14,468	18.5%
6,463	5,297	22.0%	Raw Material Cost	4,406	3,441	28.1%
16,145	14,034	15.0%	Gross Profit	12,610	10,955	15.1%
71.4%	72.6%		<i>Margins</i>	74.1%	76.1%	
3,762	3,287	14.4%	Personnel Expenses	2,849	2,562	11.2%
8,004	6,917	15.7%	Manufacturing and Other Expenses	6,528	5,611	16.3%
4,380	3,831	14.3%	Op. EBITDA	3,233	2,782	16.2%
19.4%	19.8%		<i>Margins</i>	19.0%	19.3%	
1,107	1,344	-17.6%	Interest Cost	657	619	6.1%
2,202	1,835	20.0%	Depreciation	1,817	1,552	17.1%
32	-26	N.A.	Share of Profit/(Loss) in Associate	-	-	N.A.
1,289	796	61.8%	PBT	883	683	29.2%
5.7%	4.1%		<i>Margins</i>	5.2%	4.7%	
317	188	68.2%	Tax	216	168	28.3%
972	608	59.8%	PAT	667	515	29.5%
4.3%	3.1%		<i>Margins</i>	3.9%	3.6%	

Update on our Sustainability Agenda 'Jubilant for All'

27

Responsible Sourcing



Empowering dairy farmers with expert guidance



Localized Corn sourcing



No Antibiotics Ever milestone



100% farm traceability for chicken, oregano, chili and tomato paste

Baking Goodness



All ingredients are 100% free from artificial preservatives, colors and flavors for Domino's



100% dairy based mozzarella cheese



96% food ingredients certified under GFSI for Dominos



100% recyclable pizza boxes and lid-less dine-in boxes

Benefit People and Communities



~**35%** of workforce are women



Medical health care access to **469,000+** people



Trained **11,500+** cumulative students under J-FARM



Training and veterinary support to **14,000+** farmers

Emissions, Energy and Waste Management



EV Fleet on an increasing trend



Eliminated **single use** plastic



Commissary electricity needs being **partially fulfilled** by **renewable** energy



Co-processing "Used Cooking Oil" to Bio-fuel

Jubilant FoodWorks Limited (JFL Group/Group), incorporated in 1995, ranks among the leading emerging markets’ food-tech companies. Its Group network comprises 3,387 stores across six markets – India, Turkey, Bangladesh, Sri Lanka, Azerbaijan and Georgia. The Group has a strong Portfolio of Brands in emerging markets with franchise rights for three global brands - Domino’s, Popeyes and Dunkin’ – and two own-brands, Hong’s Kitchen, an Indo-Chinese QSR brand in India, and a CAFÉ brand - COFFY in Turkey.

Note: The store count for the Group is as on June 30, 2025

Website:

www.jubilantfoodworks.com

For further information please contact:

Suman Hegde / Neha Agarwal

E-mail: investor@jublfood.com

Note: 1. All financial data in this presentation are derived from audited consolidated and standalone IND-AS financial statements for continuing operations until specified otherwise

- 2. Due to rounding-off, the financial figures may not recalculate exactly
- 3. All growth comparisons are vs. prior year and all network addition pertains to net stores added during the specified period unless specified otherwise
- 4. TRY:INR is as per currency conversion on June 30, 2025. Turkey financials are reported as per IAS 29 – Hyperinflation adjusted accounting
- 5. The growth % for Bangladesh and Sri Lanka is computed on reported financials in INR

Disclaimer

Certain statements in this presentation may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. JFL will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances