

JFL/NSE-BSE/2025-26/59

November 13, 2025

BSE LimitedP.J. Towers, Dalal Street
Mumbai – 400001**National Stock Exchange of India Limited**Exchange Plaza, Bandra Kurla Complex
Bandra(E), Mumbai – 400051**Scrip Code: 533155****Symbol: JUBLFOOD****Sub: Earnings Presentation along with Press Release****Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations')**

Dear Sir/ Madam,

Pursuant to Regulation 30 of Listing Regulations, please find enclosed herewith the Earnings Presentation along with Press Release to be issued by Jubilant FoodWorks Limited ('the Company') for Q2FY26 & H1FY26 Results.

The above details will also be available on the website of the Company at www.jubilantfoodworks.com under [Investor Relations](#) section.

This is for your information and records.

Thanking you,

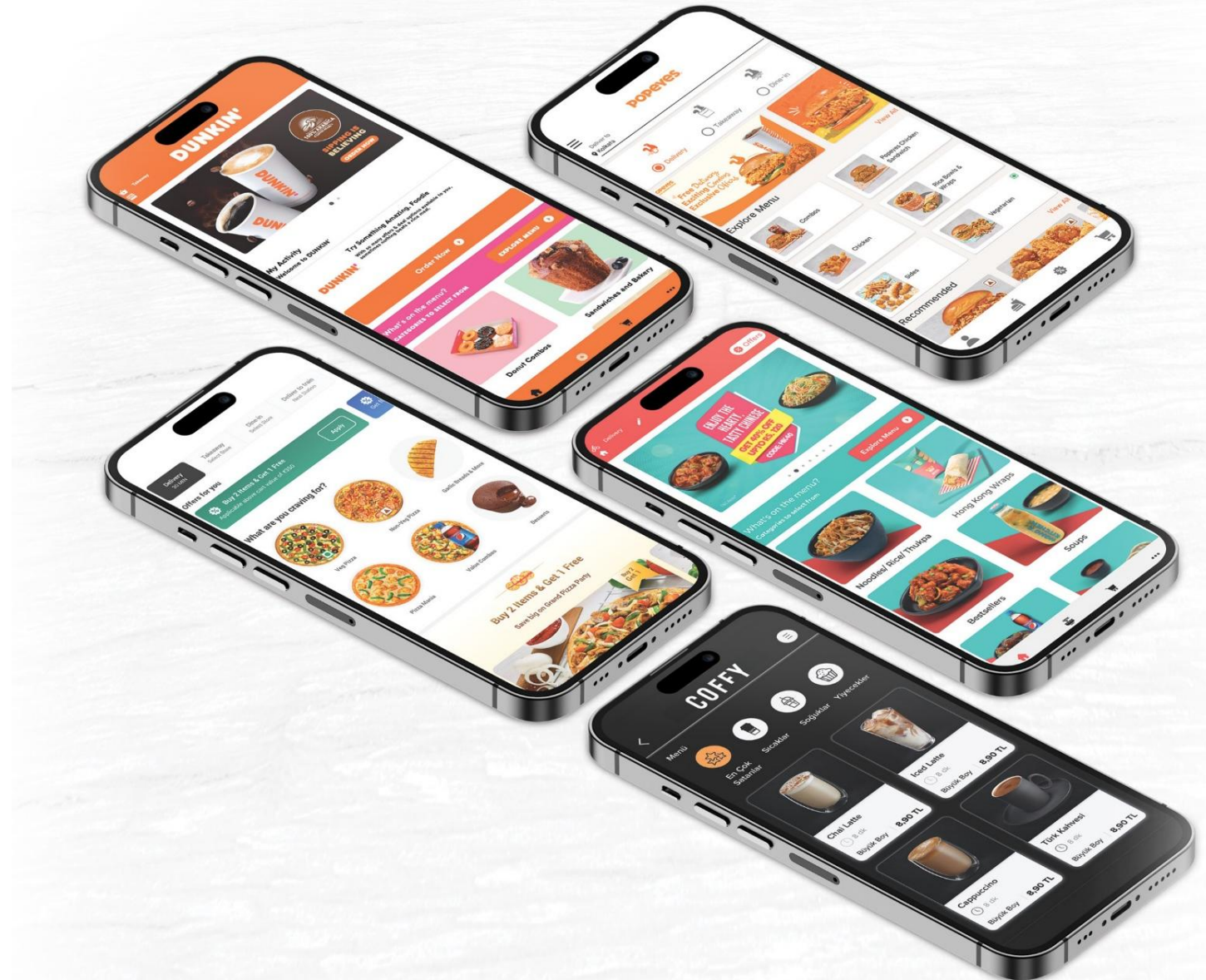
For **Jubilant FoodWorks Limited****Mona Aggarwal****Company Secretary and Compliance Officer**Investor E-mail id: investor@jublfood.com

Encl: A/a



Earnings Presentation

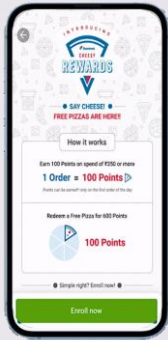
Q2FY26



Jubilant FoodWorks : A multi-brand food-tech company



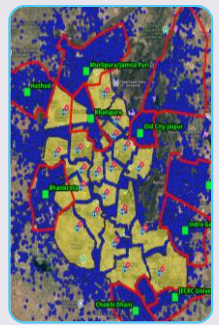
Breakthrough Technology



Loyalty Program



Immersive & Friction-free App



Location AI



Restaurant Co-pilot



4.1/5 CSAT Score*



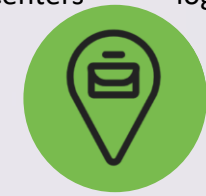
20 Foodparks and Distribution centers



300+ Multi-temperature logistics fleet



~35k Bikes



598 Cities covered

Operate with Excellence

Lead with Purpose



Drive GROWTH



Be CUSTOMER-FIRST



Find BETTER WAYS

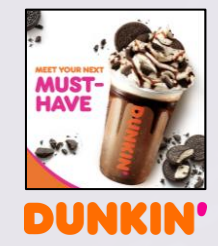
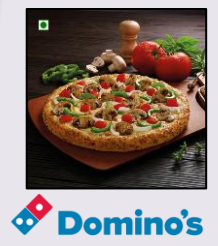


HUSTLE Mindfully



Lead with CARE

Our Purpose:
We Serve Joy 😊



Delicious Food



*Customer satisfaction score consolidated across all channels



Jubilant FoodWorks : Leading QSR player in emerging high-growth markets

We serve ~25% of the world population



Largest QSR player for 30yrs ; 1.7x the 2nd largest player



- New markets entered during last 15 years



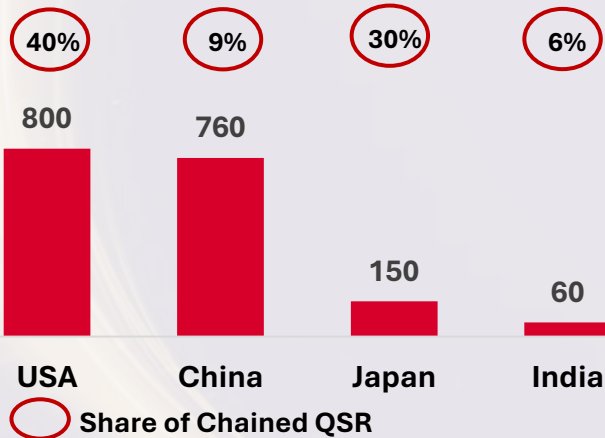
- High-growth markets contributing materially to the top and bottom-line



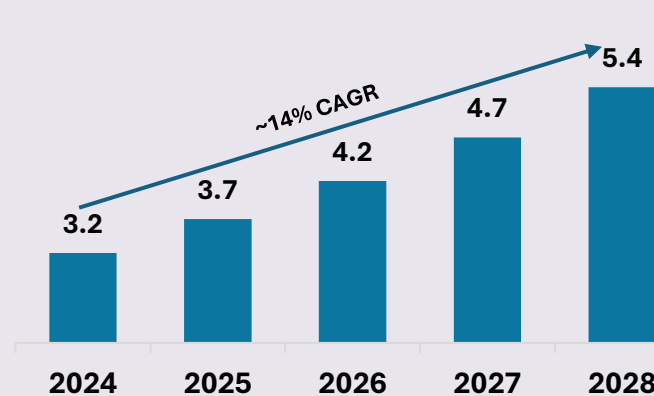
Significant headroom for growth

- Median age of population in the markets JFL operates is under 35⁽²⁾
- Strong demand for QSRs within GenZ and Gen Alpha: early adoption locks in lifelong customers
- Rising Middle income class & discretionary spend share of wallet: China discretionary at 70% vs. India at 54%⁽¹⁾
- Rapid growth in smartphone penetration and adoption of online commerce
- Online commerce is an increasing trend in consumers: China at 67% vs India at 17% of population⁽¹⁾
- Aspirational consumption seeing significant growth within the expanding middle income class
- Consumers gravitating towards branded/organized chains for trusted quality

Global Foodservice Market (\$Bn)⁽¹⁾



India Chained QSR Market (\$Bn)⁽¹⁾

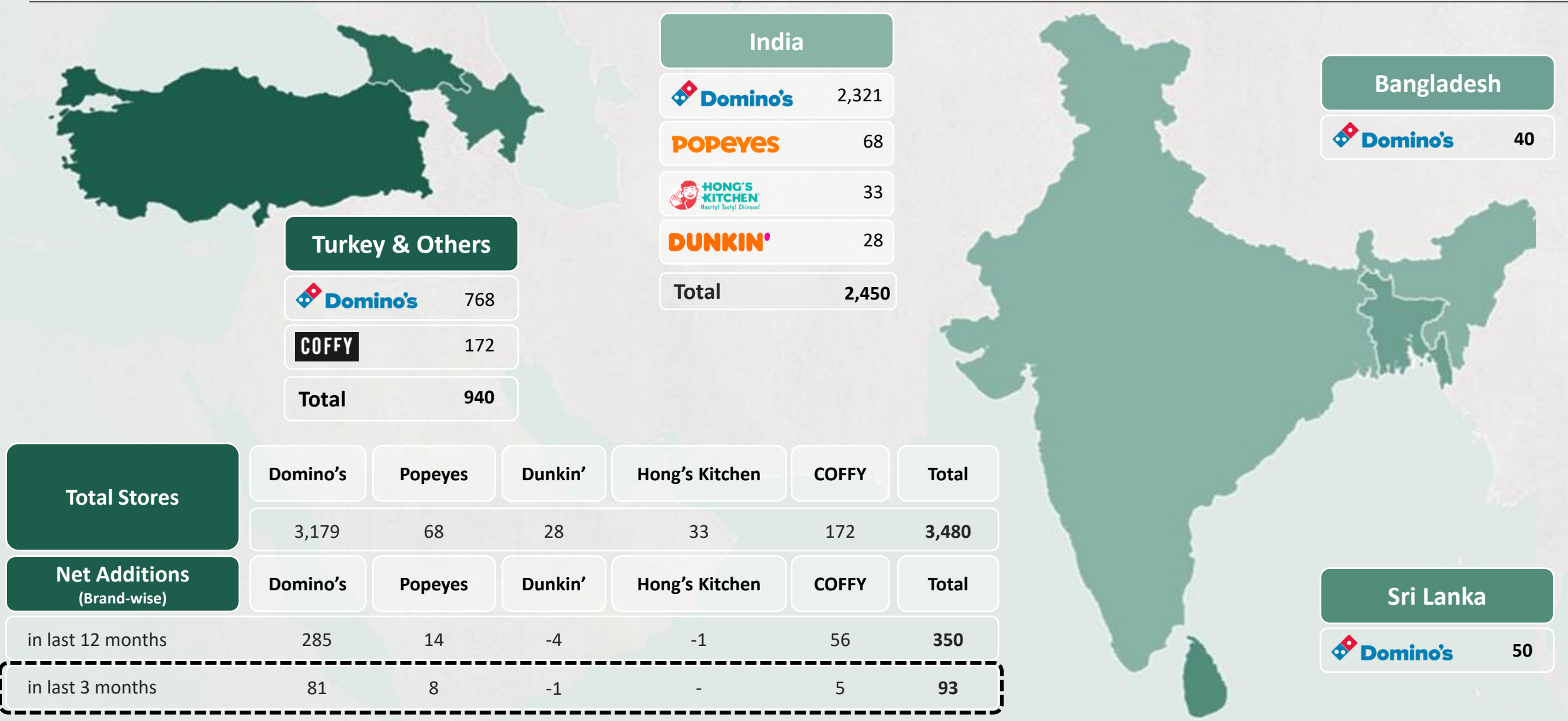


(1) Various industry reports

(2) <https://worldpopulationreview.com/country-rankings/median-age>

Jubilant FoodWorks : 3,480 stores worldwide, 93 stores added during Q2FY26

BETHE
BOLD



Agenda



**Cheezy
Highlights**



**Financial
Highlights**



**Market-wise
Highlights**



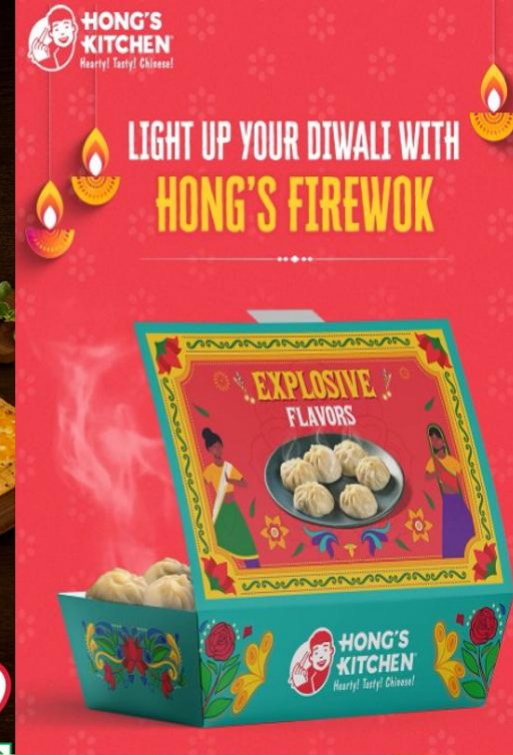
**Brand-wise
Highlights**



**Statement of
Profit and Loss**



Cheesy Highlights



Q2FY26 Consolidated Performance : ~20% topline growth; PAT* Margin expands >100bps

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		YoY Change	QoQ Change
Network	3,480 stores	+350	+93
Revenue	Rs. 23,402 mn	+19.7%	+3.5%
EBITDA Margin (Pre-Ind AS 116)	13.9%	-14 bps	+93 bps
Reported EBITDA	Rs. 4,762 mn	+19.5%	+8.7%
EBITDA Margin	20.3%	-4 bps	+98 bps
PAT*	Rs. 1,099 mn	+53.7%	+13.1%
PAT* Margin	4.7%	+104 bps	+40 bps

Q2FY26 Key Highlights

- ✓ **Group System Sales*** came in at **Rs. 27,465 million**
- ✓ **Group network of 3,480 stores** as of end of the period, with **net addition of 93 stores QoQ**; **Domino's Network is 3,179 stores with net addition of 81 stores QoQ**
- ✓ **Revenue**
 - **Consolidated Revenue** came in at **Rs. 23,402 million (+19.7% YoY)**
 - **Standalone Revenue** came in at **Rs. 16,987 million (+15.8% YoY)**
 - **Domino's India Revenue up by 15.5% YoY** driven by strong order growth of 14.8% YoY
 - **LFL growth of 9.1% YoY**, on account of strong Delivery LFL growth of 16.5% YoY
 - **Mature store ADS came in at Rs. 83,155**
- ✓ **EBITDA**
 - **Consolidated EBITDA**
 - **EBITDA (Pre-Ind AS 116)** came in at Rs. 3,244 million **(+18.5% YoY)** with margin at 13.9% **(-14 bps YoY)**
 - **EBITDA (Reported)** came in at Rs. 4,762 million **(+19.5% YoY)** with margin at 20.3% **(-4 bps YoY)**
 - **Standalone EBITDA**
 - **EBITDA (Pre-Ind AS 116)** came in at Rs. 2,052 million **(+19.4% YoY)** with margin at 12.1% **(+37 bps YoY)**
 - **EBITDA (Reported)** came in at Rs. 3,294 million **(+15.9% YoY)** with margin at 19.4% **(+2 bps YoY)**

*Group system sales refer to restaurant sales of corporate as well as franchisee stores across all brands and markets

LFL: Like for Like growth; ADS: Average Daily Sales per store per day for Domino's India

LFL ADS/Mature store ADS: Defined as average daily sales for non-split(mature) restaurants opened before previous financial year(computed on 1,695 stores)

H1FY26 Consolidated Performance

		YoY Change
Network	3,480 stores	+350
Revenue	Rs. 46,010 mn	+18.3%
EBITDA Margin (Pre-Ind AS 116)	13.4%	-
Reported EBITDA	Rs. 9,142 mn	+17.0%
EBITDA Margin	19.9%	-24 bps
PAT*	Rs. 2,071 mn	+56.5%
PAT* Margin	4.5%	+110 bps

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Financial Highlights

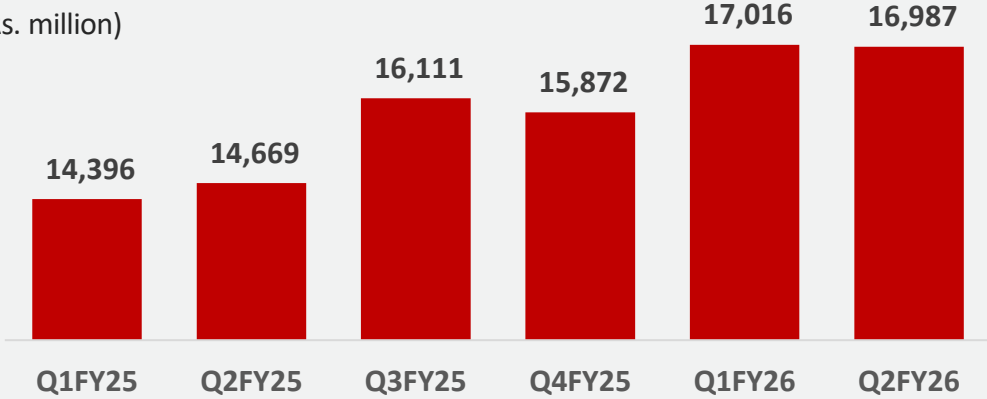


Standalone Revenue Metrics and Trends : double digit topline growth continues



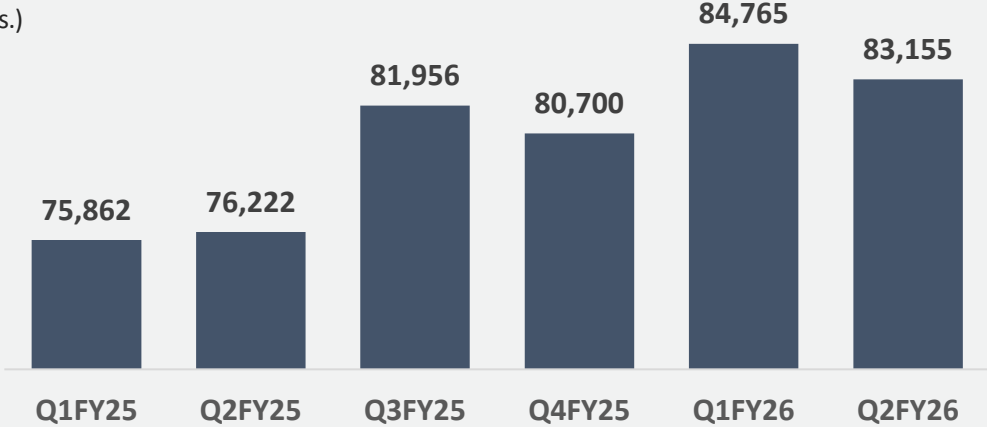
Revenue

(Rs. million)



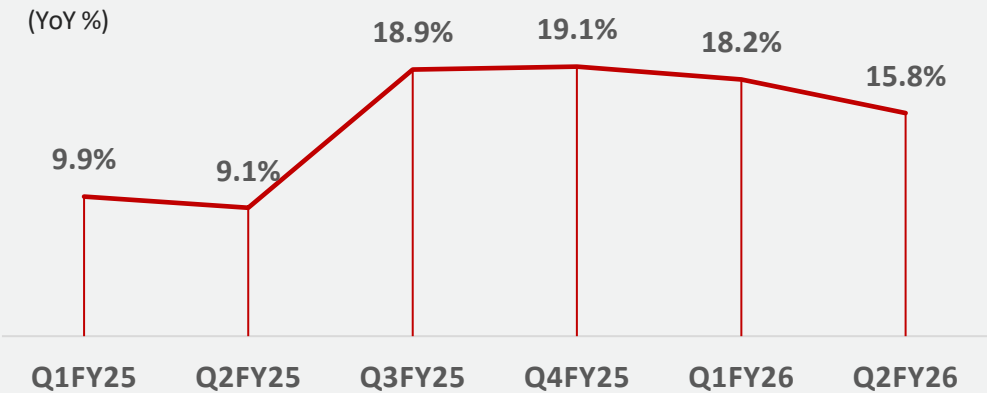
Domino's Mature Store ADS

(Rs.)



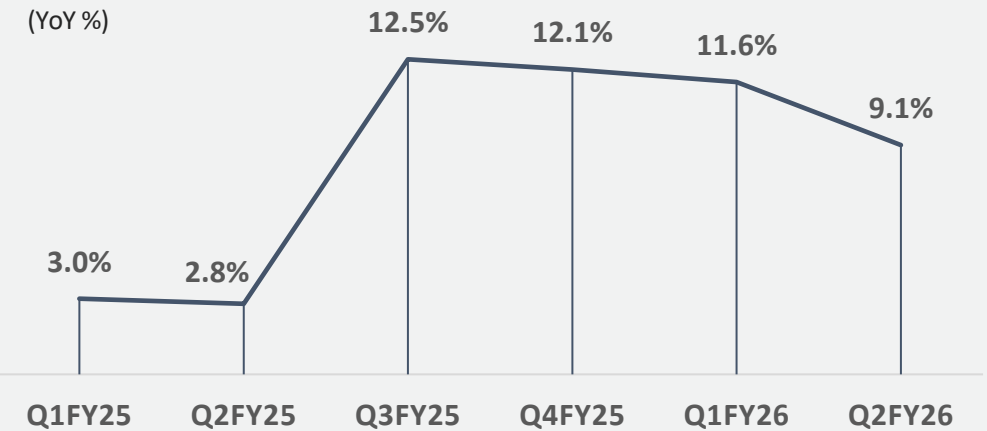
Revenue Growth

(YoY %)



Domino's LFL Growth

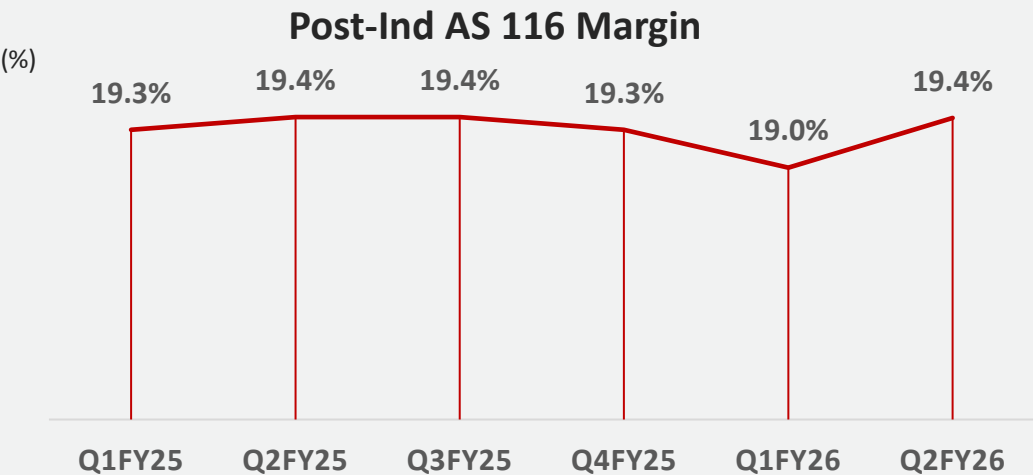
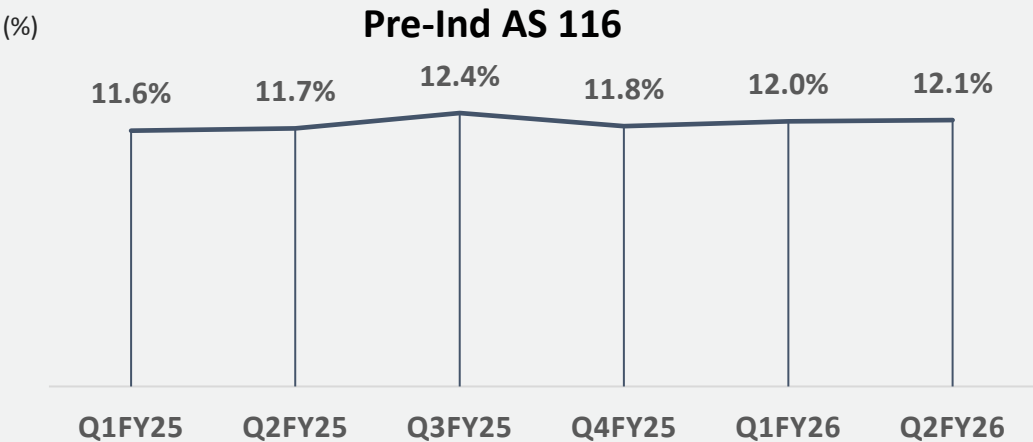
(YoY %)



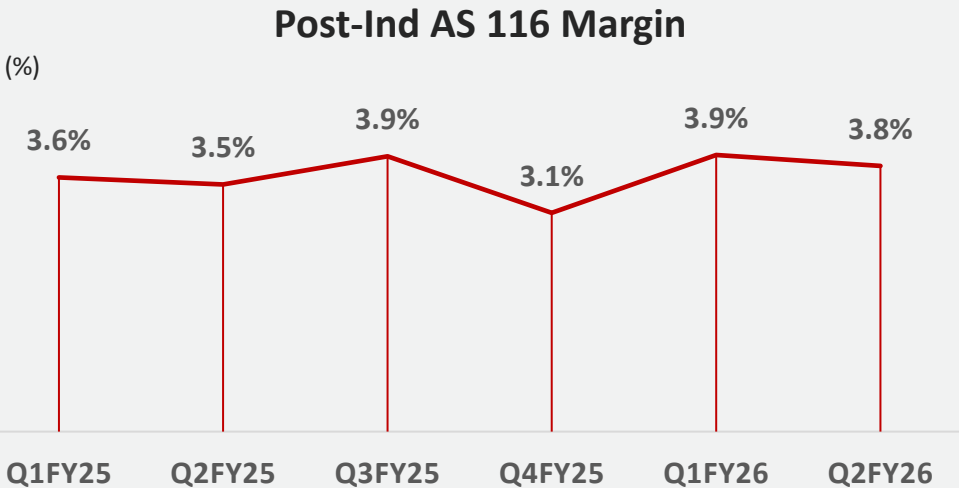
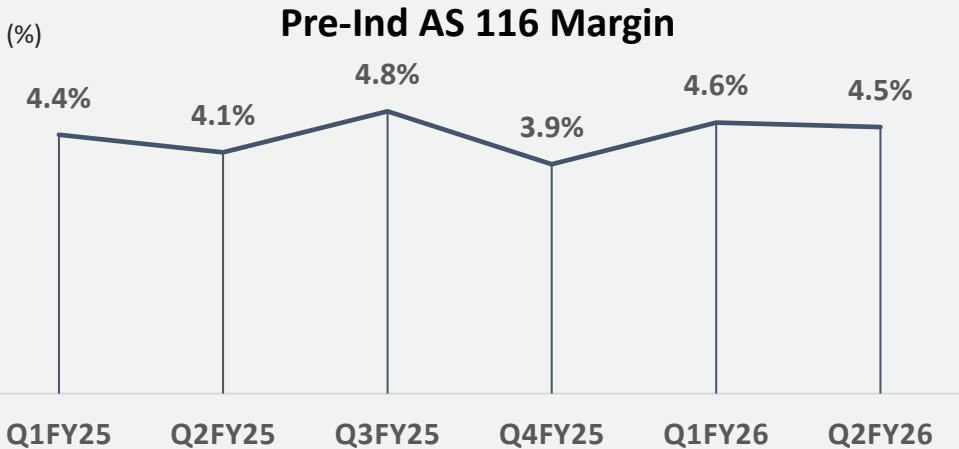
Standalone Profitability Trends : steady EBITDA margins



EBITDA Margin



PAT Margin*

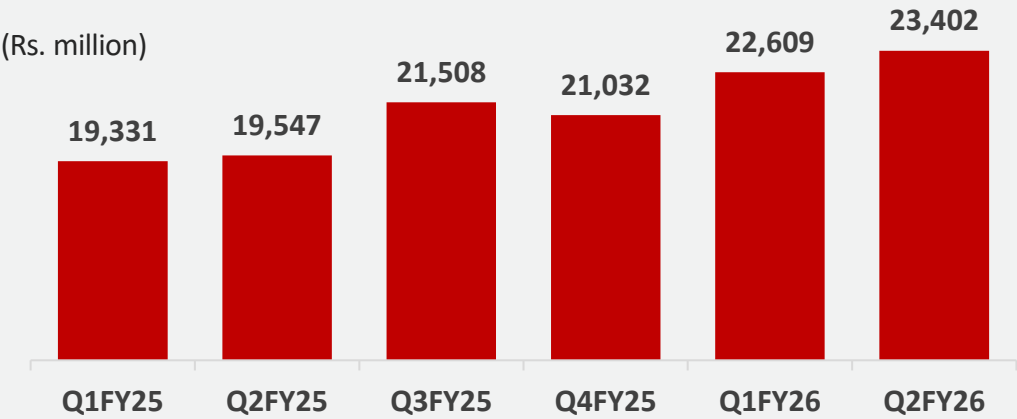


*PAT Margin of continued operations and before exception items

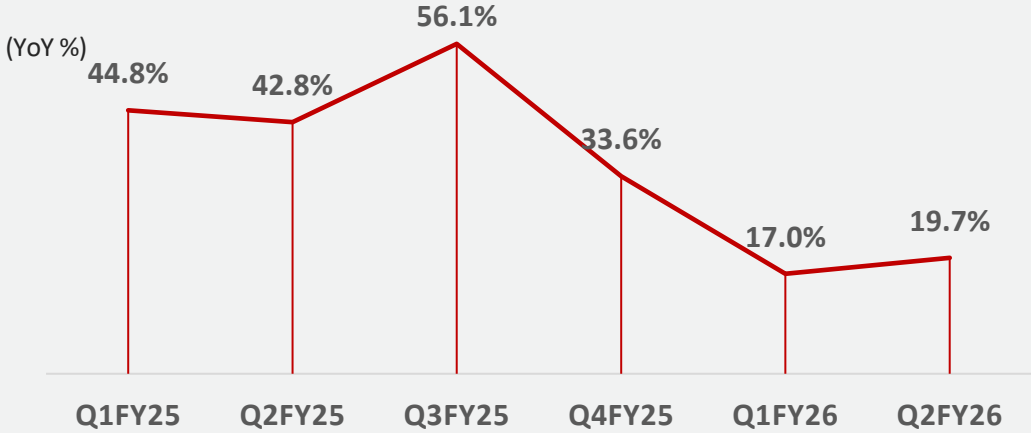
Consolidated Revenue and Profitability Trends



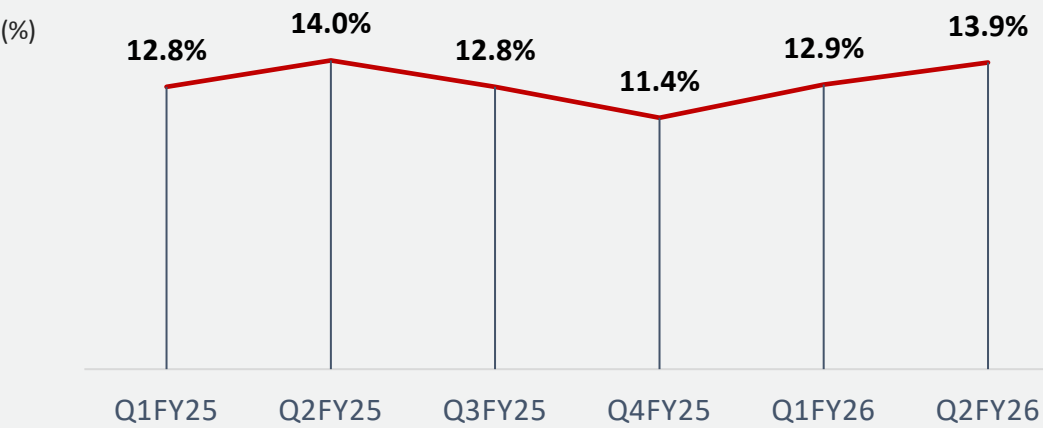
Revenue



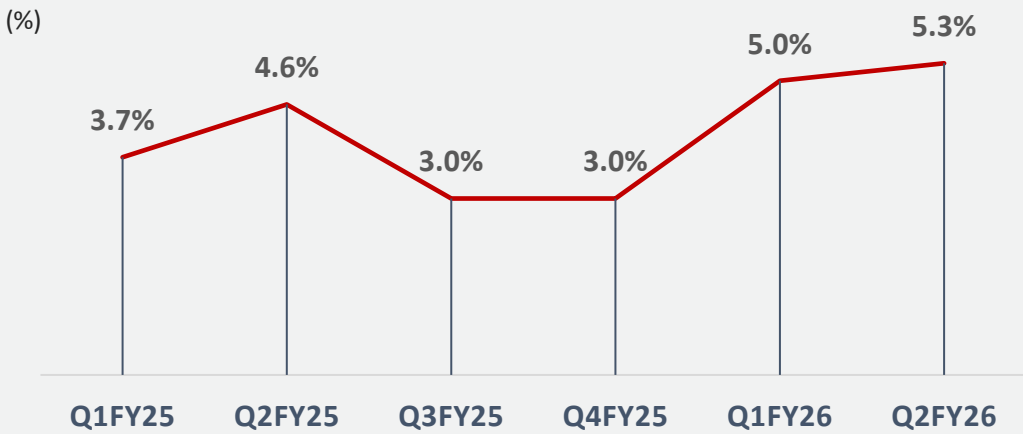
Revenue Growth#



Pre-Ind AS 116 EBITDA Margin



Pre-Ind AS 116 PAT* Margin



*PAT Margin is of continued operations and before exceptional items
#FY25 revenue growth includes the inorganic growth due to acquisition of Turkey business

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Market-wise Highlights



Revenue & Store Growth

Revenue: Rs. 16,987 mn (+15.8% YoY)

Stores: Net addition of 88 stores QoQ

Domino's revenue grew **15.5 % YoY**

- Strong order growth of **14.8% YoY**
- Domino's LFL growth of **9.1% YoY**

Store network in India stands at 2,450

- **Added 81 new Domino's stores;** expanded in **16 new cities;** now present across **500 cities**
- Launched **Popeyes** in the **western region,** with **4 outlets in Mumbai**

Profitability

EBITDA 19.4%: Rs. 3,294 mn (+15.9% YoY)

PAT* 3.8%: Rs. 639 mn (+22.8% YoY)

- ❖ **Gross margin expanded sequentially** across the portfolio
- ❖ **Pre-Ind AS 116 EBITDA margin expanded 37bps YoY** on account of improvement in gross margin, store productivity and operating leverage

Innovation in product and customer experience

Continuous product innovation

- ❖ **Introduced Four-Cheese-Sourdough Pizza** - light on the plate, heavy on the joy
- ❖ **Added 7 new variants** to the Flavor Burst Burger range in Popeyes
- ❖ **Launched Gourmet Dunkin Donuts** at the onset of festive season

Driving innovation through technology

- ❖ **Investments behind customer app** continue to deliver results – **MAU(app): 15.6mn (+28%YoY)**
MTU#: 7.6mn (+27%YoY)
- ❖ **Launched store-specific Combos** on customer app to enhance ordering experience
- ❖ **Piloted Post Order Monetization** through customizable ads

Note: The above figures are derived from standalone financial statement for the quarter ending September 30, 2025

*PAT margin is of continued operations

#Users transacting online through own app and aggregator

International Segment : growth momentum across all markets



16

Turkey



Particulars	INR Mn	Growth
System Sales	9,957	29.0%
Revenue	5,927	28.7%
PAT	615	27.6%
PAT Margin	10.4%	-9 bps

LFL*

Pre Inflation-
Adjusted

Inflation
Adjusted^

Domino's

40.7%

5.6%

COFFY

31.0%

-1.7%

Sri Lanka



Particulars	Q2FY26
Revenue (INR mn)	317
% Growth	86.1%

Bangladesh



Particulars	Q2FY26
Revenue(INR mn)	194
% Growth	54.1%

*LFL computation in TRY; ^ Inflation adjusted as per IAS 29

Note: DPEU numbers are for continued operations; TRY:INR currency conversion is as on September 30, 2025 for reported INR and are inflation adjusted numbers

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Brand-wise Highlights

Domino's

Popeyes

COFFY



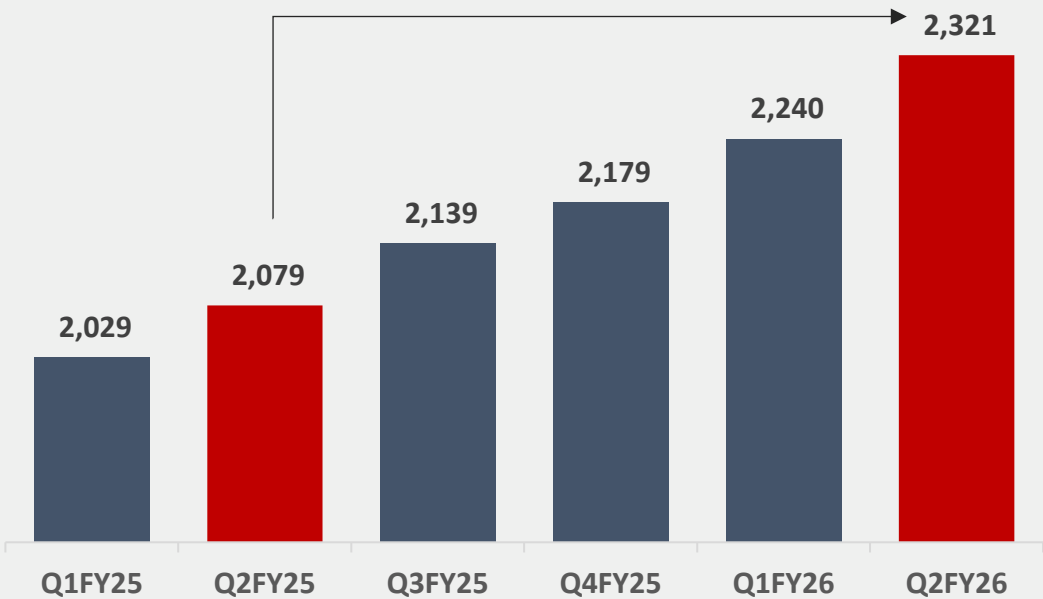
Domino's





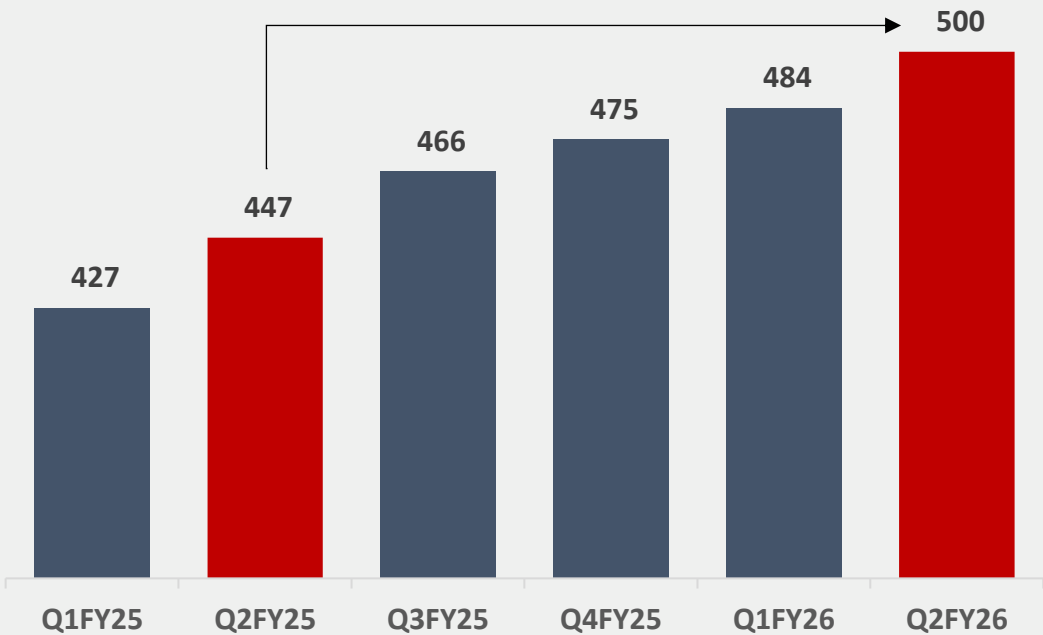
Store Count

242 net store addition in last one year

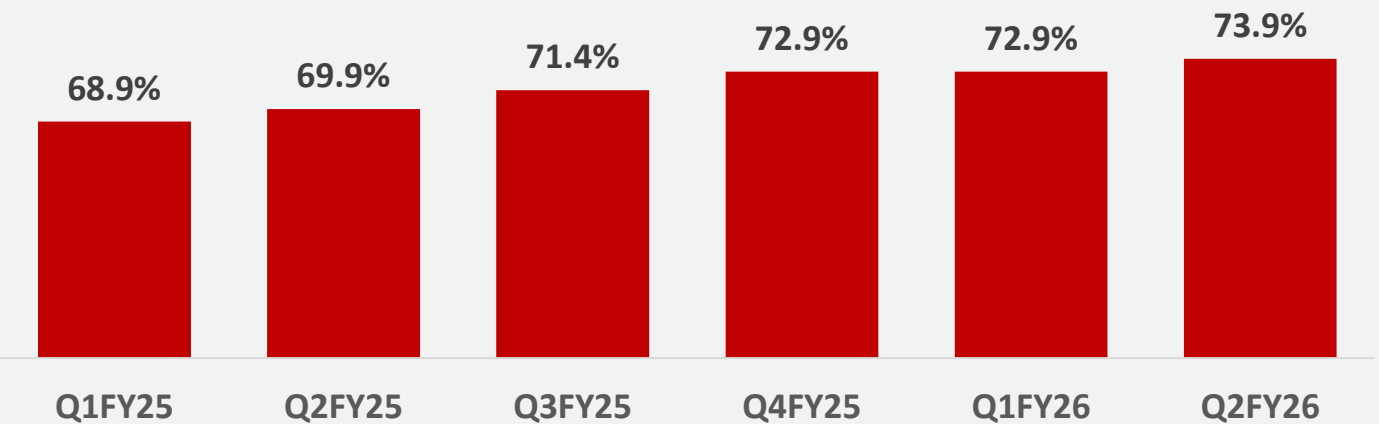


City Coverage

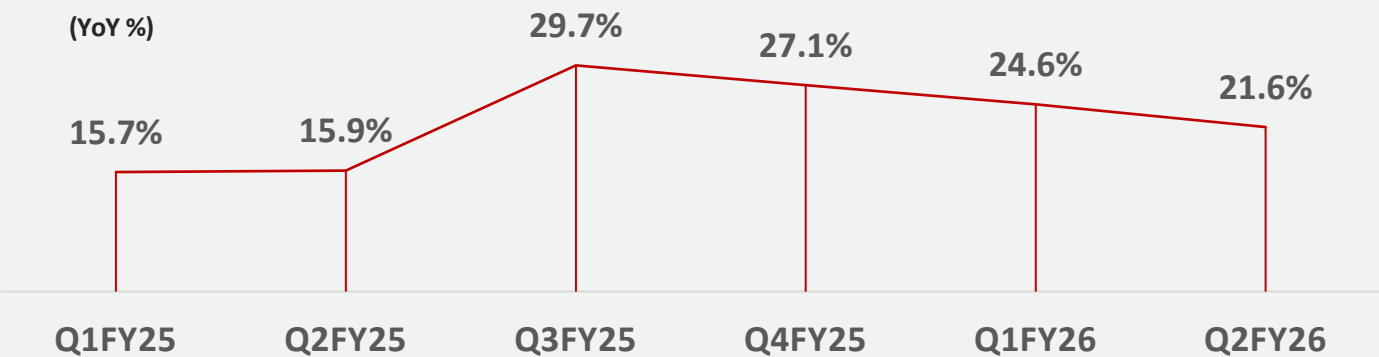
Entered 53 new cities in last one year



Delivery Channel Mix at a higher end



Delivery Growth Trends (In Revenue Terms)



Delivery

- Delivery channel revenue up by 21.6% YoY
- The strong delivery channel revenue growth led by robust order growth of 23.7% YoY

Dine-in

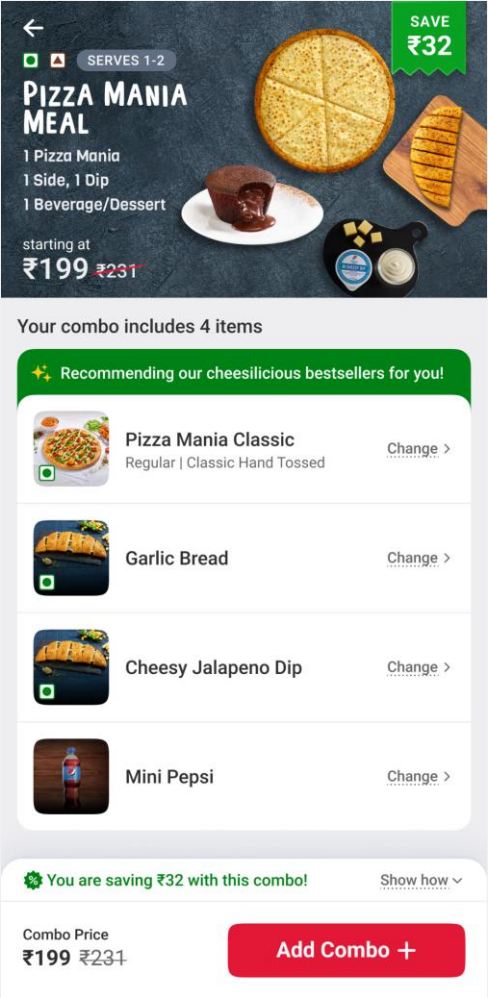
- Dine-in channel revenue remained flattish YoY

Introduced Four Cheese Sourdough Pizza: Light as Love



[Meet Domino's Four Cheese Sourdough Pizza](#)

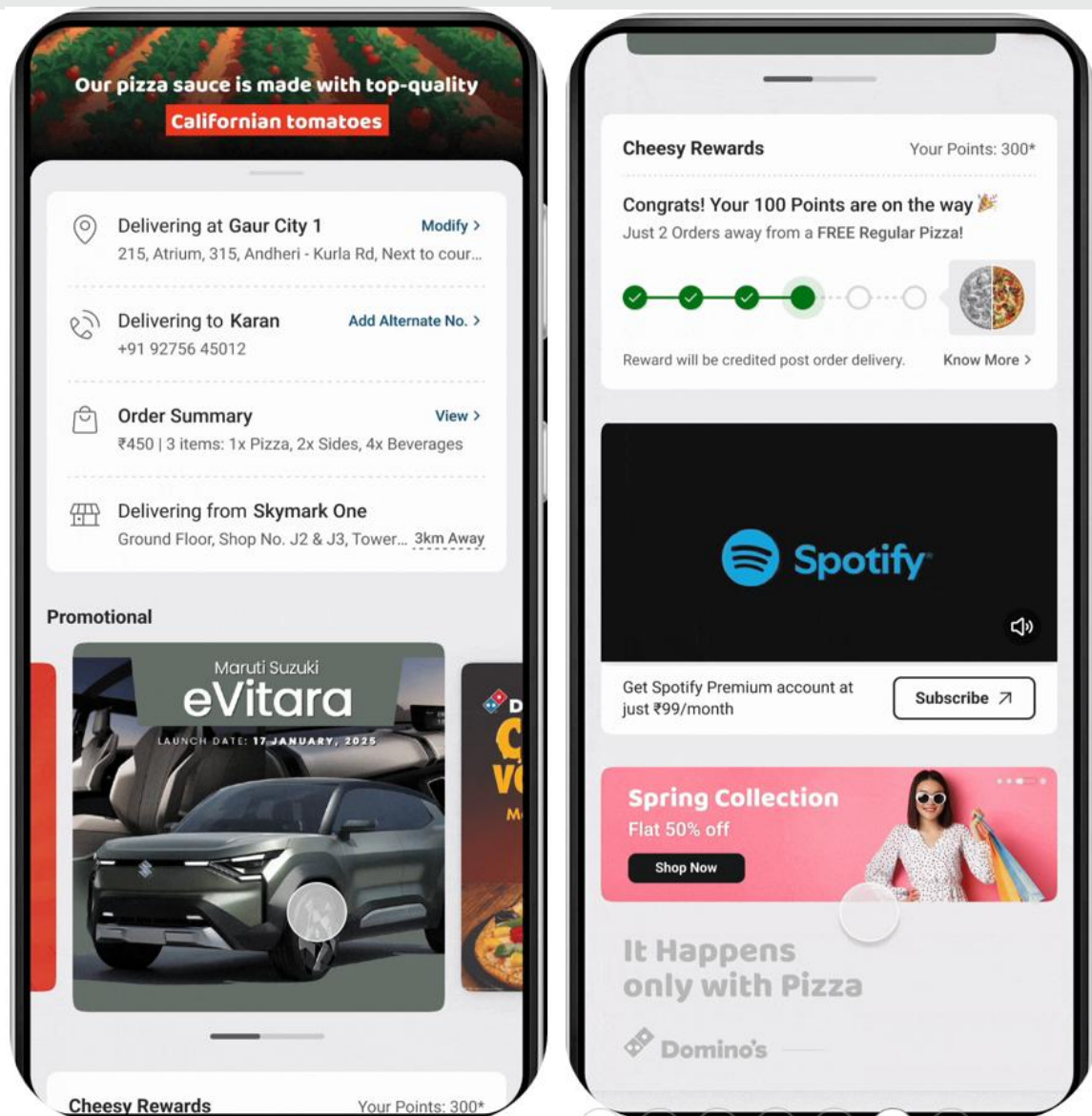
Introduced Combos on app



Domino's India Post Order Monetization : Piloted with customized ads



22



Slots for live ads on the post-order screen through-

- Dynamic carousels
- Static, video and strip banners

Ads customizable based on data permitted by customers-

- Location and order history

Clients onboarded-



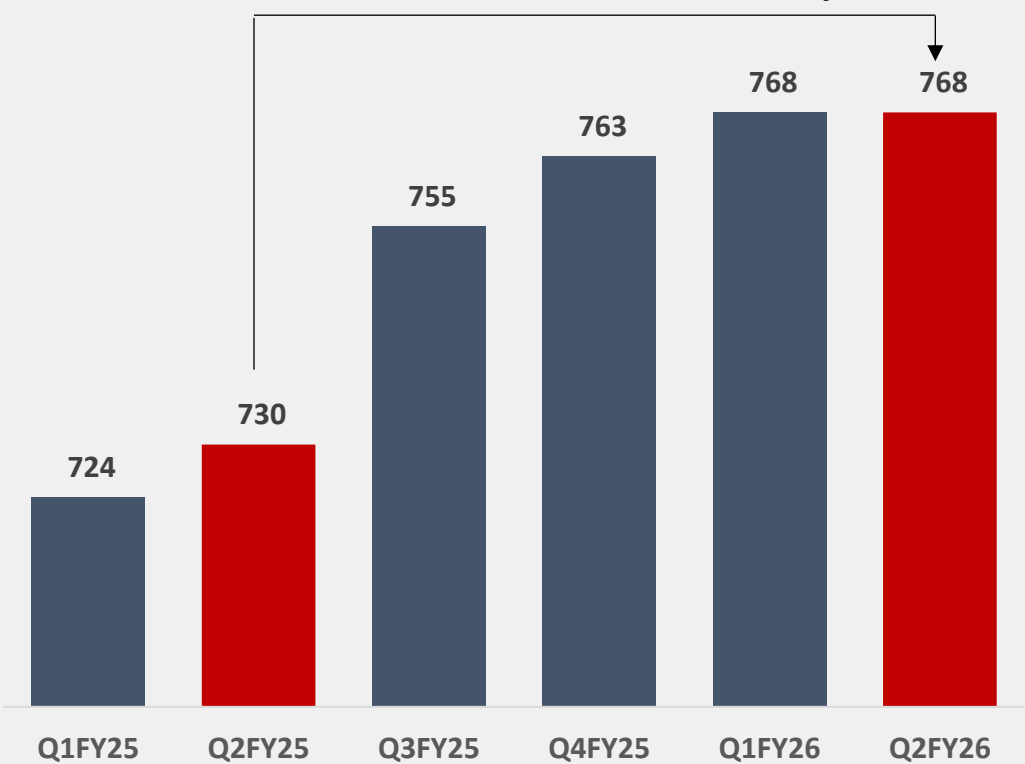


Turkey & Others



Store Count

38 net store addition in last one year

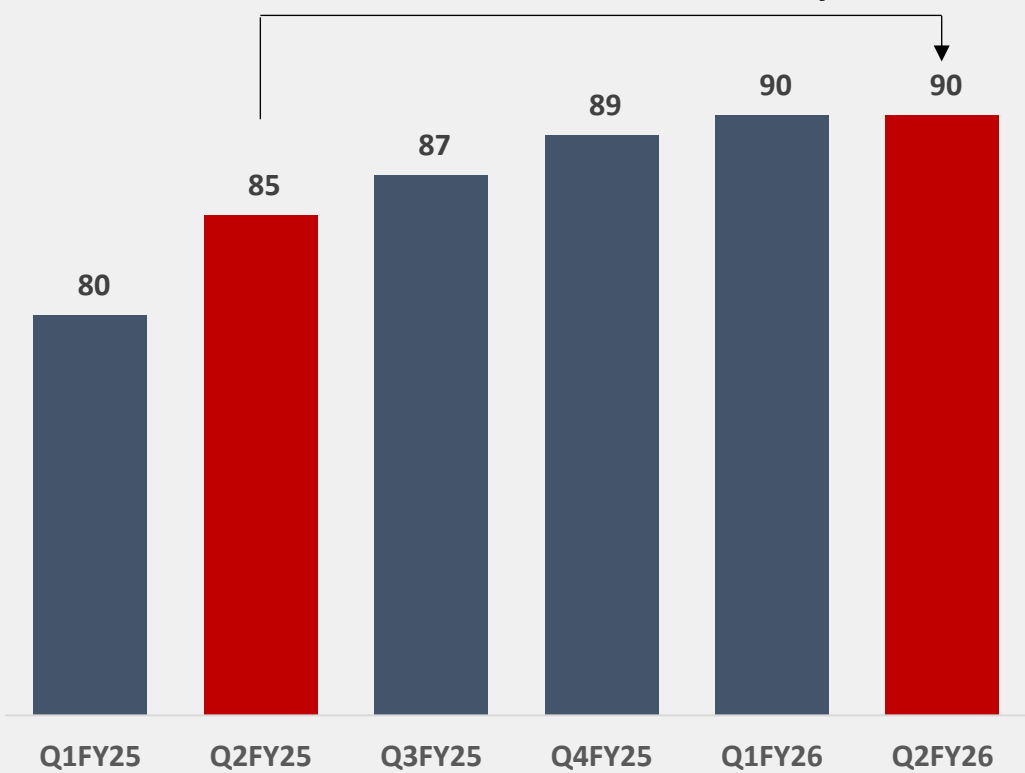


Sri Lanka and Bangladesh



Store Count

5 net store addition in last one year





Product Launches



İkonix



Burger Pizza



Sosislim Pizza



Campaign Launches



Product Launches



Campaign Launches



Popeyes

POPEYES
FAMOUS LOUISIANA CHICKEN

We know y'all



LOVE that Chicken!

Popeyes- Love That Chicken



26



68 restaurants serving across North, South & West region now!



Gross Margin continues to expand



Strong Double Digit SSG



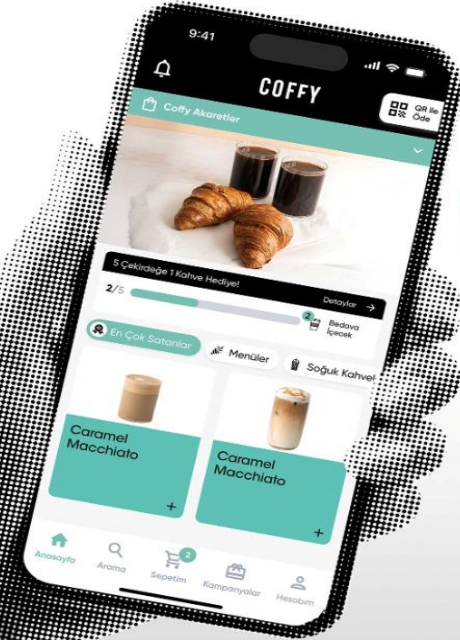
Coffy

COFFY APP DÜNYASI

AVANTAJLARLA DOLU

5 KAHVEYE
1 KAHVE BİZDEN

ÜSTELİK
İLK
SİPARİŞİNDE
1 KAHVE HEDİYE



COFFY

KAHVENİN YENİ NESLİ





172 cafes
across **38 cities**



Continue to lead
the market with
youth focused
product
innovation



Ever improving
on the journey
to be the most
loved coffee
brand in Turkey

PATLAYAN SERİNLİK

COFFY BUBBLE AİLESİ



BERRY HIBISCUS
BLUEBERRY BUBBLE



CARAMEL
BUBBLE LATTE



COOL LIME
BLUEBERRY BUBBLE



115 TL



130 TL



145 TL



BLUEBERRY
BUBBLE MINTY
LEMONADE



STRAWBERRY
BUBBLE MINTY
LEMONADE



BLUEBERRY
BUBBLE GRANADA
LEMONADE



STRAWBERRY
BUBBLE GRANADA
LEMONADE



COOL LIME
STRAWBERRY
BUBBLE



BERRY HIBISCUS
STRAWBERRY
BUBBLE

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Q2FY26 & H1FY26 Statement of Profit and Loss

WHY INDIA LOVES DOMINO'S



-  **FREE DELIVERY***
-  **NO HIDDEN CHARGES**
-  **NO PLATFORM FEES**
-  **FASTEST DELIVERY**
-  **HOT & FRESH ALWAYS**

Terms & Conditions apply*

Quarterly Statement of Profit and Loss

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Consolidated			Profit and Loss Metrics	Standalone		
Q2 FY26	Q2 FY25	Growth %		Q2 FY26	Q2 FY25	Growth %
23,402	19,547	19.7%	Revenue from operations	16,987	14,669	15.8%
152	302	-49.6%	Other Income	73	150	-51.2%
23,554	19,849	18.7%	Total Income	17,060	14,819	15.1%
6,651	5,379	23.6%	Raw Material Cost	4,353	3,512	24.0%
16,750	14,168	18.2%	Gross Profit	12,634	11,157	13.2%
71.6%	72.5%		<i>Margins</i>	74.4%	76.1%	
4,062	3,368	20.6%	Personnel Expenses	3,057	2,688	13.7%
7,927	6,814	16.3%	Manufacturing and Other Expenses	6,282	5,627	11.6%
18,640	15,561	19.8%	Total Expenditure	13,692	11,827	15.8%
4,762	3,986	19.5%	Op. EBITDA	3,294	2,842	15.9%
20.3%	20.4%		<i>Margin</i>	19.4%	19.4%	
1,057	1,381	-23.5%	Interest Cost	672	640	4.9%
2,303	2,014	14.3%	Depreciation	1,840	1,654	11.2%
24	-23	n.a	Share of Profit/(Loss) in Associate	-	-	n.a
1,578	870	81.3%	PBT	856	698	22.6%
6.7%	4.5%		<i>Margin</i>	5.0%	4.8%	
-	-	n.a.	Exceptional Items	-	-	n.a
1,099	715	53.7%	PAT from continued operations	639	521	22.8%
4.7%	3.7%		<i>Margin</i>	3.8%	3.5%	
847	(50)		Profit/Loss from discontinued operations	-	-	n.a.
1,946	665	192.5%	PAT	639	521	22.8%
8.3%	3.4%		<i>Margin</i>	3.8%	3.5%	

Half Yearly Statement of Profit and Loss

Consolidated			Profit and Loss Metrics	Standalone		
H1 FY26	H1 FY25	Growth %		H1 FY26	H1 FY25	Growth %
46,010	38,878	18.3%	Revenue from operations	34,002	29,064	17.0%
338	473	-28.7%	Other Income	198	223	-11.1%
46,348	39,351	17.8%	Total Income	34,200	29,287	16.8%
13,115	10,676	22.8%	Raw Material Cost	8,759	6,953	26.0%
32,896	28,202	16.6%	Gross Profit	25,243	22,112	14.2%
71.5%	72.5%		<i>Margins</i>	74.2%	76.1%	
7,823	6,655	17.6%	Personnel Expenses	5,907	5,250	12.5%
15,931	13,731	16.0%	Manufacturing and Other Expenses	12,809	11,238	14.0%
36,869	31,061	18.7%	Total Expenditure	27,475	23,441	17.2%
9,142	7,816	17.0%	Op. EBITDA	6,527	5,624	16.1%
19.9%	20.1%		<i>Margin</i>	19.2%	19.3%	
2,164	2,725	-20.6%	Interest Cost	1,329	1,260	5.5%
4,505	3,850	17.0%	Depreciation	3,657	3,206	14.1%
56	-49	n.a.	Share of Profit/(Loss) in Associate	-	-	n.a.
2,866	1,666	72.0%	PBT	1,739	1,381	25.9%
6.2%	4.3%		<i>Margin</i>	5.1%	4.8%	
-	-	n.a.	Exceptional Items	-	-	n.a.
2,071	1,323	56.5%	PAT from continued operations	1,306	1,036	26.1%
4.5%	3.4%		<i>Margin</i>	3.8%	3.6%	
818	(78)	n.a.	Profit/Loss from discontinued operations	-	-	n.a.
2,889	1,246	132.0%	PAT	1,306	1,036	26.1%
6.2%	3.2%		<i>Margin</i>	3.8%	3.6%	

Update on our Sustainability Agenda 'Jubilant for All'

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Responsible Sourcing



Empowering dairy farmers with expert guidance



Localized Corn sourcing



No Antibiotics Ever milestone



100% farm traceability for chicken, oregano, chili and tomato paste

Baking Goodness



All ingredients are 100% free from artificial preservatives, colors and flavors for Domino's



100% dairy-based mozzarella cheese



96% food ingredients certified under GFSI for Dominos



100% recyclable pizza boxes and lid-less dine-in boxes

Benefit People and Communities



~**35%** of workforce are women



Medical health care access to **469,000+** people



Trained ~**13,000+** cumulative students under J-FARM



Training and veterinary support to **14,000+** farmers

Emissions, Energy and Waste Management



EV Fleet on an increasing trend



Eliminated **single-use** plastic



Commissary electricity needs being **partially fulfilled** by **renewable** energy



Co-processing "Used Cooking Oil" to Bio-fuel

Jubilant FoodWorks Limited (JFL Group/Group), incorporated in 1995, ranks among the leading emerging markets’ food-tech companies. Its Group network comprises 3,480 stores across six markets – India, Turkey, Bangladesh, Sri Lanka, Azerbaijan and Georgia. The Group has a strong portfolio of brands in emerging markets with franchise rights for three global brands - Domino’s, Popeyes and Dunkin’ – and two own-brands, Hong’s Kitchen, an Indo-Chinese QSR brand in India, and a CAFÉ brand - COFFY in Turkey.

Note: The store count for the Group is as on September 30, 2025

For further information please contact:
Apar – Head of Investor Relations

Email: investor@jublfood.com
Website: www.jubilantfoodworks.com

Note: 1. All financial data in this presentation are derived from audited consolidated and standalone IND-AS financial statements for continuing operations until specified otherwise

- 2. Due to rounding-off, the financial figures may not recalculate exactly
- 3. All growth comparisons are vs. prior year and all network addition pertains to net stores added during the specified period unless specified otherwise
- 4. TRY:INR is as per currency conversion on September 30, 2025. Turkey financials are reported as per IAS 29 – Hyperinflation adjusted accounting
- 5. The growth % for Bangladesh and Sri Lanka is computed on reported financials in INR
- 6. PBT and PAT margins are on revenue from operations

Disclaimer

Certain statements in this presentation may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. JFL will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances

PRESS RELEASE**Jubilant FoodWorks Limited Reports Q2FY26 Results**

Noida, 13th November 2025 – Jubilant FoodWorks Limited (NSE: JUBLFOOD, BSE: 533155), one of the leading emerging-markets' food-tech Company, today announced its financial results for the quarter ended September 30, 2025.

Quarterly Highlights**Consolidated business:**

- The Group System Sales came in at Rs. 27,465 million
- The Group store network expanded to 3,480 stores at the end of the period, with net addition of 93 stores
- Revenue from operations increased 19.7% YoY to Rs. 23,402 million
- EBITDA increased 19.5% YoY to Rs. 4,762 million; EBITDA margin steady at 20.3%
- Pre-Ind AS EBITDA increased 18.5% YoY to Rs. 3,244 million and pre-Ind AS EBITDA margin of 13.9%
- PAT from continued operations before exceptional items increased 53.7% YoY to Rs. 1,099 million and PAT margin expanded 104bps YoY to 4.7%

Standalone business:

- Revenue increased 15.8% YoY to Rs. 16,987 million
- EBITDA increased 15.9% YoY to Rs. 3,294 million with EBITDA margin of 19.4%
- Pre-Ind AS EBITDA increased 19.4% YoY to Rs. 2,052 million and pre-Ind AS EBITDA margin expanded 37bps YoY to 12.1%
- PAT from continued operations increased 22.8% YoY to Rs. 639 million and PAT margin expanded 22bps YoY to 3.8%
- Net addition of 88 stores across all brands, ending the period with 2,450 stores in India
- Domino's revenue increased 15.5% YoY, driven by strong order growth of 14.8% YoY
- Domino's LFL growth of 9.1% YoY, driven by delivery channel LFL growth of 16.5% YoY

International business highlights:

- In Turkey, system sales came in at Rs. 9,957 million; revenue increased 28.7% YoY to Rs. 5,927 million; PAT from continued operations increased 27.6% to Rs. 615 million and PAT margin stood at 10.4%
- Domino's Sri Lanka revenue increased 86.1% YoY to Rs. 317 million
- Domino's Bangladesh revenue increased 54.1% YoY to Rs. 194 million
- Net addition of 5 stores across all brands, ending the period with 1,030 stores in the international markets

Mr. Shyam S. Bhartia, Chairman and Mr. Hari S. Bhartia, Co-Chairman, Jubilant FoodWorks Limited commented, *"We are delighted with the steady topline growth across all markets. Our India business continues to grow ahead of the market while also witnessing a consistent improvement in operating margin and PAT margin. Our Turkey business is consistently delivering value accretion with robust topline growth and healthy PAT margin. Sri Lanka and Bangladesh businesses are also witnessing strong growth. Overall, our strong performance and the momentum generated in H1, we believe, has set JFL for a very promising H2"*

Mr. Sameer Khetarpal, CEO and MD of Jubilant FoodWorks Limited, commented, *"This has truly been a dream quarter for JFL. Domino's delivered robust like-for-like growth across all geographies, while Popeyes achieved double-digit same-store sales growth. Domino's India became the first QSR brand to reach 500 cities and JFL further expanded its PAT margin. Additionally, Domino's India launched an app monetisation platform, partnering with leading national brands and opening up new revenue streams for the company."*

Notes:

1. Group system sales refer to restaurant sales of corporate as well as franchisee stores across all brands and markets
2. The financial figures in this release are derived from reviewed consolidated and standalone IND-AS financial statements from continuing operations
3. All growth comparison is vs. prior year and all network addition pertains to net stores added during the specified period unless specified otherwise
4. Figures have been rounded off for the purpose of reporting
5. TRY:INR is as per currency conversion on September 30, 2025. Turkey financials are reported as per IAS 29 – Hyperinflation accounting adjusted.
6. LFL ADS/Mature Store ADS: Defined as average daily sales for non-split(mature) restaurants opened before previous financial year (computed on 1,695 stores)
7. MAU: Monthly Active Users

About Jubilant FoodWorks Limited:

Jubilant FoodWorks Limited (JFL Group/Group), incorporated in 1995, ranks among the leading emerging markets' food-tech companies. Its Group network comprises 3,480 stores across six markets – India, Turkey, Bangladesh, Sri Lanka, Azerbaijan and Georgia. The Group has a strong Portfolio of Brands in emerging markets with franchise rights for three global brands - Domino's, Popeyes and Dunkin' – and two own-brands, Hong's Kitchen, an Indo-Chinese QSR brand in India, and a CAFÉ brand - COFFY in Turkey.

Website: www.jubilantfoodworks.com

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