## JUBILANT FOODWORKS LIMITED

CIN NO. L74899UP1995PLC043677
JUBILANT
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Contact No: +91-120-4090500, Fax No: +91-120-4090599, E-mail : investor@jublfood.com, website : www.jubilantfoodworks.com STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER 2014

|  |  |  |  | (Figures-Rs in Lakhs, Unless Otherwise Stated) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | 3 Months ended <br> 31st December <br> 2014 | 3 Months ended30th September | $\begin{array}{c}3 \text { Months ended } \\ \text { 31st December }\end{array}$ <br> 2013 | 9 Months ended 31st December |  | Year ended 31st March 2014 |
|  |  |  |  | 2014 | 2013 |  |
|  | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| PART-I |  |  |  |  |  |  |
| 1. Income from operations |  |  |  |  |  |  |
| a) Net Sales/Income from Operations | 55,426.83 | 50,107.76 | 45,651.09 | 153,208.33 | 128,954.51 | 172,319.66 |
| b) Other Operating Income | 10.02 | 8.28 | 8.22 | 27.07 | 22.17 | 30.21 |
| Total Income from operations (a+b) | 55,436.85 | 50,116.04 | 45,659.31 | 153,235.40 | 128,976.68 | 172,349.87 |
|  |  |  |  |  |  |  |
| 2. Expenses |  |  |  |  |  |  |
| a) Cost of materials consumed | 12,132.45 | 10,826.18 | 10,449.75 | 33,158.81 | 28,930.71 | 38,220.50 |
| b) Purchases of stock-in-trade | 1,888.17 | 1,880.52 | 1,714.10 | 5,770.99 | 5,371.39 | 6,723.13 |
| c) Changes in inventories of finished goods, work-in-progress and stock-intrade | (58.44) | (14.95) | 6.63 | (172.68) | (131.32) | (70.74) |
| d) Employee benefits expense | 11,526.31 | 10,670.60 | 8,453.04 | 32,107.71 | 24,513.03 | 33,689.55 |
| e) Depreciation and amortisation expense | 2,540.19 | 2,359.52 | 1,956.75 | 7,130.51 | 5,539.84 | 7,666.56 |
| f) Rent | 5,347.13 | 4,980.78 | 4,057.88 | 15,021.92 | 11,208.84 | 15,488.65 |
| g) Other expenses | 17,329.69 | 15,668.64 | 14,237.97 | 48,076.59 | 39,146.31 | 52,793.06 |
| Total expenses ( a to g ) | 50,705.50 | 46,371.29 | 40,876.12 | 141,093.85 | 114,578.80 | 154,510.71 |
|  |  |  |  |  |  |  |
| 3. Profit from operations before other Income, finance costs and exceptional items (1-2) | 4,731.35 | 3,744.75 | 4,783.19 | 12,141.55 | 14,397.88 | 17,839.16 |
| 4. Other Income | 148.82 | 214.40 | 235.72 | 534.34 | 697.85 | 933.16 |
| 5. Profit from ordinary activites before finance costs and exceptional items (3+4) | 4,880.17 | 3,959.15 | 5,018.91 | 12,675.89 | 15,095.73 | 18,772.32 |
| 6. Finance Costs | - | - | - | - | - | - |
| 7. Profit from ordinary activites after finance costs but before exceptional items (5-6) | 4,880.17 | 3,959.15 | 5,018.91 | 12,675.89 | 15,095.73 | 18,772.32 |
| 8. Exceptional Items | - | - | - | - | - | - |
| 9. Profit from ordinary activities before Tax (7-8) | 4,880.17 | 3,959.15 | 5,018.91 | 12,675.89 | 15,095.73 | 18,772.32 |
| 10. Tax expense |  |  |  |  |  |  |
| - Current Tax \& Deferred Tax | 1,378.77 | 1,058.53 | 1,658.98 | 3,501.22 | 5,011.04 | 6,192.56 |
| 11. Net Profit from ordinary activities after tax (9-10) | 3,501.40 | 2,900.62 | 3,359.93 | 9,174.67 | 10,084.69 | 12,579.76 |
| 12. Extraordinary items | - |  | - |  | - |  |
| 13. Net Profit for the period/year (11-12) | 3,501.40 | 2,900.62 | 3,359.93 | 9,174.67 | 10,084.69 | 12,579.76 |
| 14. Paid-up equity share capital (Face Value Rs.10/-) | 6,555.87 | 6,548.33 | 6,542.69 | 6,555.87 | 6,542.69 | 6,543.90 |
| 15. Reserves (excluding Revaluation Reserves) |  |  |  |  |  | 49,803.07 |
| 16. Earning per share before and after extraordinary items (not annualised) (of Rs. 10 each) |  |  |  |  |  |  |
| a) Basic ( in Rs.) | 5.34 | 4.43 | 5.14 | 14.01 | 15.43 | 19.25 |
| b) Diluted ( in Rs.) | 5.31 | 4.41 | 5.10 | 13.94 | 15.33 | 19.12 |
|  |  |  |  |  |  |  |
| PART-II <br> A. PARTICULARS OF SHAREHOLDING <br> 1. Public Shareholding |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| -Number of shares | 33,535,761 | 33,035,836 | 32,778,235 | 33,535,761 | 32,778,235 | 32,991,556 |
| -Percentage of shareholding | 51.15\% | 50.45\% | 50.10\% | 51.15\% | 50.10\% | 50.42\% |
| 2. Promoters and Promoter Group Shareholding: |  |  |  |  |  |  |
| a) Pledged/Encumbered |  |  |  |  |  |  |
| -No of Shares | 5,713,000 | 3,379,000 | 2,012,500 | 5,713,000 | 2,012,500 | 4,000,000 |
| -Percentage of Shares (as a \% of total shareholding of promoter and promoter group) | 17.84\% | 10.41\% | 6.16\% | 17.84\% | 6.16\% | 12.33\% |
| -Percentage of Shares (as a \% of total share capital of the Company) | 8.71\% | 5.16\% | 3.08\% | 8.71\% | 3.08\% | 6.11\% |
| b) Non-encumbered |  |  |  |  |  |  |
| -Number of shares | 26,309,954 | 29,068,474 | 30,636,165 | 26,309,954 | 30,636,165 | 28,447,474 |
| -Percentage of Shares (as a \% of total shareholding of promoter and promoter group) | 82.16\% | 89.59\% | 93.84\% | 82.16\% | 93.84\% | 87.67\% |
| -Percentage of Shares (as a \% of total share capital of the Company) | 40.14\% | 44.39\% | 46.82\% | 40.14\% | 46.82\% | 43.47\% |
| B. INVESTOR COMPLAINTS |  |  | 3 Months ended <br> 31st December 2014 |  |  |  |
| Pending at the beginning of the quarter <br> Received during the quarter <br> Disposed of during the quarter <br> Remaining unresolved at the end of the quarter |  |  | Nil <br> Nil <br> Nil <br> Nil |  |  |  |

Notes:
 by the statutory auditors of the Company.

2 Following is the summary of Employees Stock Options [ESOP] existing, granted, exercised and cancelled/forfeited during the quarter, under the ESOP Schemes of the Company:

| Particulars | Domino's ESOP <br> Plan 2007 | JFL ESOP Scheme <br> 2011 |
| :--- | ---: | ---: |
| (a) Options outstanding at the beginning of the quarter | 272,267 | 644,740 |
| (b) New options granted during the quarter | NIL | 167,300 |
| (c) Options exercised during the quarter | 6,500 | 8,035 |
| (d) Options cancelled/forfeited during the quarter | NIL | 43,028 |
| (e) Options outstanding at the end of the quarter | 265,767 | 760,977 |

The Company has opted for intrinsic value method for valuation of options under both the ESOP Schemes

Under ESOP 2007, as the shares were not quoted on any stock exchange prior to grant of options by the Company, hence the fair value of its shares was determined on the basis of a valuation performed by a Category I Merchant Banker.

Under ESOP 2011, the market price of the shares as defined under SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 was taken as the exercise price.
During the current quarter two allotments were made under Company's ESOP schemes on October 1, 2014 and December 24, 2014. Under these two allotments, 66,500 Equity Shares were allotted under the Domino's Employees Stock Option Plan, 2007 at a premium as per respective grants. 8,905 Equity Shares were allotted under the JFL Employees Stock Option Scheme 2011 at a premium as per respective grants.
 at 31st December, 2014 is Rs. 4,751.62 Lakhs.

4 Company's business activity falls within a single business segment i.e. Food and Beverages in terms of Accounting Standard 17 on Segment Reporting.
5 Previous period / year figures have been regrouped and /or re-arranged, wherever necessary.

Place: Noida (U.P.)
Date : 05th February 2015

For and on behalf of the Board of Directors of Jubilant FoodWorks Limited
Sd/-
SHYAM S. BHARTIA CHAIRPERSON \& DIRECTOR IN No. 00010484

