

JUBILANT FOODWORKS LIMITED

Regd. Office: B-214, Phase II, Distt. Gautam Budh Nagar, Noida - 201305 (U.P.)

STATEMENT OF STANDALONE & CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH 2013

Fiaures-₹	n	Lakhs	Un	PSS	()thei	WISE	Stated	

			STAND	CONSOLIDATED RESULTS				
Particulars		3 Months ended				ns ended	12 Months ended	
							31st March	
		2013	2012	2012	2013	2012	2013	2012
DAI	DT I	Audited	Unaudited	Unaudited	Audited	Audited	Audited	Audited
	RT-I							
1.	Income from operations	26 575 41	20 500 22	20 205 54	140 721 00	101 711 51	141 405 56	101.064.3
	a) Net Sales/Income from Operations	36,575.41	38,508.33	28,295.54	140,731.99	101,711.51	141,405.56	101,864.3
_	b) Other Operating Income	6.59	6.53	6.58	25.15	24.04	25.15	24.04
	al Income from operations (a+b)	36,582.00	38,514.86	28,302.12	140,757.14	101,735.55	141,430.71	101,888.36
2.	Expenses	0.010.44	0.266.42	E 017 44	20.626.00	21 505 57	20.004.47	24 554 2
	a) Cost of materials consumed	8,018.44	8,366.43 1,564.45	5,917.44	30,626.90	21,505.57	30,894.47	21,554.3
	b) Purchases of stock-in-trade c) Changes in inventories of finished	1,445.37 86.54	(49.52)	1,186.12 90.96	6,038.26 39.20	4,784.57	6,063.91 37.73	4,791.3 (178.32
	goods, work-in progress and stock-in-	00.34	(49.32)	90.90	39.20	(178.32)	37./3	(1/0.5
	trade							
	d) Employee benefits expense	7,079.86	7,021.65	5,482.25	26,915.52	19,622.09	27,145.06	19,746.4
	e) Depreciation and amortisation	1,517.37	1,400.65	1,003.17	5,467.17	3,757.24	5,558.24	3,774.3
	expense	1,517.57	1,100.03	1,003.17	3,107.17	3,737.21	3,330.21	3,7 7 1.5
	f) Rent	3,316.34	3,085.01	2,257.68	11,639.08	7,708.25	11,706.61	7,747.8
	g) Other expenses	10,511.68	11,808.67	8,134.98	41,058.76	29,256.89	41,416.93	29,433.5
To	otal expenses (a to g)	31,975.60	33,197.34	24,072.60	121,784.89	86,456.29	122,822.95	86,869.
	Profit from operations before other	4,606.40	5,317.52	4,229.52	18,972.25	15,279.26	18,607.76	15,018.8
	Income, finance costs, Exceptional	.,	.,	,,	/	,	,	10/01/01
	Items (1-2)							
	Other Income	195.08	196.83	185.85	776.95	592.06	786.97	598.
	Profit from ordinary activites before	4,801.48	5,514.35	4,415.37	19,749.20	15,871.32	19,394.73	15,617.
	finance costs, Exceptional Items (3+4)				•			
8	Finance Costs	-	6.35	-	6.35	-	6.35	
	Profit from ordinary activites after	4,801.48	5,508.00	4,415.37	19,742.85	15,871.32	19,388.38	15,617.
	finance costs but before Exceptional					1.0		
	Items (5-6)							
	Exceptional Items	-	-	160.84	-	405.26	-	405.
	Profit from ordinary activities before	4,801.48	5,508.00	4,254.53	19,742.85	15,466.06	19,388.38	15,211.
	Tax (7-8)			and the same				10.00
0.	Tax expense							
	- Current Tax & Deferred Tax	1,530.39	1,737.94	1,321.29	6,231.91	4,901.75	6,278.32	4,882.
1.	Net Profit from ordinary activities after	3,271.09	3,770.06	2,933.24	13,510.94	10,564.31	13,110.06	10,329.
	tax (9-10)							1.70
2.	Extraordinary items	-	-	-	-	-	-	
3.	Net Profit for the period/year (11-12)	3,271.09	3,770.06	2,933.24	13,510.94	10,564.31	13,110.06	10,329.
4.	Paid-up equity share capital	6,528.34	6,520.14	6,507.79	6,528.34	6,507.79	6,528.34	6,507.
	(Face Value ₹10/-)							
5.	Reserves (excluding Revaluation Reserves)	-	-	-	37,093.22	23,447.42	36,448.21	23,122
6.	Earning per share before and after							
	extraordinary items (not annualised)							
	(of₹10 each)							
	a) Basic (in ₹)	5.01	5.78	4.51	20.73	16.31	20.12	15.
	b) Diluted (in ₹)	4.97	5.72	4.46	20.55	16.12	19.94	15.
	RT-II							
١.	PARTICULARS OF SHAREHOLDING							
	Public Shareholding							
	- Number of shares	29,734,260	29,202,240	28,132,505	29,734,260	28,132,505	29,734,260	28,132,5
	 Percentage of shareholding 	45.55%	44.79%	43.23%	45.55%	43.23%	45.55%	43.23
	Promoters and Promoter Group							
	Shareholding:							
	a) Pledged/Encumbered							
	- No of Shares	NIL	NIL	NIL	NIL	NIL	NIL	1
	 Percentage of Shares (as a % of 	NIL	NIL	NIL	NIL	NIL	NIL	1
	total shareholding of promoter							
	and promoter group)							
	- Percentage of Shares (as a % of	NIL	NIL	NIL	NIL	NIL	NIL	١
	total share capital of the Company)							
)	Non-encumbered							
	- Number of shares	35,549,130	35,999,130	36,945,435	35,549,130	36,945,435	35,549,130	36,945,4
	- Percentage of Shares (as a % of	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00
	total shareholding of promoter and							
	promoter group)							
			FF 240/	FC 770/	E4.450/	E6 770/	54.45%	56.77
	 Percentage of Shares (as a % of total share capital of the Company) 	54.45%	55.21%	56.77%	54.45%	56.77%	34,4370	30.77

B. INVESTOR COMPLAINTS	3 Months ended 31st March 2013
Pending at the beginning of the quarter	Nil
Received during the quarter	13
Disposed off during the quarter	13
Remaining unresolved at the end of the quarter	Nil

Notes:

- 1 The above results were reviewed by the Audit committee and approved by the Board of Directors at their respective meeting held on 9th May 2013.
- 2 Following is the summary of Employees Stock Options [ESOP] existing, granted, exercised and cancelled during the quarter, under the ESOP Schemes of the Company:

Particulars	Domino's ESOP Plan 2007	JFL ESOP Scheme 2011	
(a) Options outstanding at the beginning of the quarter	575,797	421,530	
(b) New options granted during the quarter	NIL	NIL	
(c) Options exercised during the quarter	51,150	2,510	
(d) Options cancelled during the quarter	NIL	7,110	
(e) Options outstanding at the end of the quarter	524,647	411,910	

The Company has opted for intrinsic value method for valuation of options under both the ESOP Schemes

Under ESOP 2007, as the shares were not quoted on any stock exchange prior to grant of options by the Company, hence the fair value of its shares was determined on the basis of a valuation performed by a Category I Merchant Banker.

Under ESOP 2011, the market price of the shares as defined under SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 was taken as the exercise price.

During the current quarter, 75,130 Equity Shares of ₹10 each were alloted under the Domino's Employees Stock Option Plan, 2007 at a premium as per respective grants. 6,890 Equity Shares of ₹10 each were alloted under the JFL Employees Stock Option Scheme 2011 at a premium as per the grants.

- 3 Exceptional Items for the quarter and year ended 31st March, 2012 include expenses for operationalising of Dunkin' Donuts which was operationalised subsequently.
- 4 During the current quarter, the Company has not made any further investement in its Wholly Owned Subsidiary "Jubilant FoodWorks Lanka (Private) Limited" and its investment in the said subsidiary as at 31st March, 2013 is ₹2103.59 Lakhs.
- 5 Segment Reporting: As the Company's business activity primarily falls within a single business segment i.e. Food and Beverages, thus there are no additional disclosures to be provided under Accounting Standard 17 "Segment Reporting'. The management considers that the various goods and services provided by the company constitutes single business segment, since the risk and rewards from these services are not different from one another.

Information about secondary segment

The geographical segments considered for disclosure are as follows:

- Sales within India include sales to customers located within India
- · Sales outside India include sales to customers located outside India

Information about Secondary Segment

Revenue, Trade Receivables, Fixed Assets and Capital expenditure during the year as per Geographical Markets.

(₹ in Lakhs)

Particulars	Revenue		Trade Receivables		Fixed Assets		Capital Expenditure during the Year	
	2013	2012	2013	2012	2013	2012	2013	2012
India	140,757.14	101,735.55	675.93	641.19	39,115.54	26,232.67	18,499.72	12,017.77
Outside India	673.57	152.81			1,406.06	547.82	920.85	564.00
Total	141,430.71	101,888.36	675.93	641.91	40,521.60	26,780.49	19,420.57	12,581.77

6 The Standalone & Consolidated Statement of Assets and Liabilities as required under clause 41 of the Listing Agreement is as follows:-

(Figures-₹ in Lakhs, Unless Otherwise Stated)

Particulars		STANDALONE RESULTS		CONSOLIDATED RESULTS			
		As At 31st	As At 31st	As At 31st	As At 31st		
		March 2013	March 2012	March 2013	March 2012		
Α	EQUITY AND LIABILITIES						
1	Shareholders' funds						
	(a) Share capital	6,528.34	6,507.79	6,528.34	6,507.79		
	(b) Reserves and surplus	37,093.22	23,447.42	36,448.21	23,122.42		
	Sub Total-Shareholders' Funds	43,621.56	29,955.21	42,976.55	29,630.21		
2	Non-current liabilities						
	(a) Other Long term liabilities	602.82	385.99	602.82	385.99		
	(b) Deferred Tax liabilites (Net)	1,981.30	706.17	2,008.61	706.18		
	(c) Long-term provisions	145.49	224.19	147.85	225.47		
	Sub Total-Non-current liabilities	2,729.61	1,316.35	2,759.28	1,317.64		
3	Current liabilities						
	(a) Trade payables	13,175.49	10,959.58	13,254.12	10,958.61		
	(b) Other current liabilities	5,389.25	4,329.25	5,616.74	4,373.89		
	(c) Short-term provisions	573.42	443.94	573.42	444.21		
	Sub Total-Current liabilities	19,138.16	15,732.77	19,444.28	15,776.71		
	TAL- EQUITY AND LIABILITIES	65,489.33	47,004.33	65,180.11	46,724.56		
1	ASSETS						
1	Non-current assets						
	(a) Fixed assets	39,115.54	26,232.62	40,521.60	26,780.50		
	(b) Non-current investments	2,103.59	1,092.66	17.	-		
	(c) Deferred tax assets (net)	-	-	-	18.14		
	(d) Long-term loans and advances	6,874.61	5,510.20	7,004.62	5,566.65		
	(e) Other non-current assets	34.08	15.29	34.08	15.29		
	Sub Total-Non current assets	48,127.82	32,850.77	47,560.30	32,380.58		
2	Current assets						
	(a) Current investments	9,400.61	9,226.70	9,400.61	9,226.70		
	(b) Inventories	2,344.39	1,841.60	2,402.54	1,870.34		
	(c) Trade receivables	675.93	641.19	675.93	641.19		
	(d) Cash and cash equivalents	3,707.36	1,206.06	3,749.60	1,293.78		
	(e) Short-term loans and advances	1,227.44	1,237.00	1,384.49	1,309.96		
	(f) Other current assets	5.78	1.01	6.64	2.01		
L.	Sub Total- Current assets	17,361.51	14,153.56	17,619.81	14,343.98		
	OTAL- ASSETS	65,489.33	47,004.33	65,180.11	46,724.56		
The figures of the last quarter are the balancing figures between audited figures in respect of the full financial year and							

The figures of the last quarter are the balancing figures between audited figures in respect of the full financial year an published year to date figures upto the third quarter of current financial year.

 $8 \quad \hbox{Previous period / year figures have been regrouped and /or re-arranged, wherever necessary.}$

For and on behalf of the Board of Directors of Jubilant FoodWorks Limited

> Sd/-SHYAM S. BHARTIA CHAIRMAN & DIRECTOR

Place: Noida (U.P.)
Date: 9th May 2013