

# JUBILANT FOODWORKS LIMITED

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## Disclosure pursuant to the provisions of the Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 – For Financial Year 2020-21

- A. Relevant disclosures in terms of the "Guidance Note on Accounting for Employee Sharebased Payments" issued by ICAI has been made in Note no. 32 of the Notes to Standalone Financial Statements and Note no. 31 of the Notes to Consolidated Financial Statements forming part of the Annual Report 2020-21 of the Company.
- B. Diluted earnings per share pursuant to the issue of share on exercise of options calculated in accordance with Indian Accounting Standards Ind-AS 33, "Earnings Per Share" has been disclosed in the Standalone Financial Statements for FY 2021.

## C. Summary of Status of ESOP granted

| Sno.  | Particulars                          | ESOP 2011   | ESOP 2016   |
|-------|--------------------------------------|---|---|
| 1 (a) | Date of<br>Shareholder's<br>approval | August 20, 2011   | November 2, 2016  |
| (b)   | Date of last<br>modification         | September 3, 2015   | N.A.  |
| 2     | Total number of options approved     | 25,00,000   | 3,50,000  |
| 3     | Vesting<br>requirements              | Vesting takes place on<br>staggered basis over a period of<br>3 years. Further, vesting of<br>options is a function of<br>achievement of performance<br>criteria or any other criteria as<br>specified by the Nomination,<br>Remuneration and<br>Compensation Committee and<br>communicated in the grant<br>letter. | As determined by the<br>Nomination, Remuneration<br>and Compensation<br>Committee (NRC) and<br>communicated in the grant<br>letter subject to a maximum<br>period of five (5) years.<br>Further, vesting of options<br>is a function of achievement<br>of performance criteria or<br>any other criteria as<br>specified by the NRC. |
| 4     | Exercise Price or<br>Pricing Formula | The options are granted to<br>eligible employees at the latest<br>available closing price of the<br>shares of the Company, prior to<br>the grant date, at the NSE or BSE  | Exercise price shall be<br>determined by NRC and<br>specified in Grant Letter but<br>it shall not be less than the  |

(i) The description of the existing scheme is summarized as under:-

|   |  | (whichever stock exchange is<br>having the highest trading<br>volume of the shares). | face value of shares of the<br>Company.   |
|---|--|--|---|
| 5 | Maximum Term<br>of options granted                             | 7 years from date of first vesting   | As determined by NRC and<br>specified in Grant Letter but<br>shall not exceed 5 years<br>from vesting date. |
| 6 | Sources of Shares<br>(primary,<br>secondary or<br>combination) | Combination  | Combination   |
| 7 | Variation in terms<br>of Options during<br>2020-21             | No variation   | No variation  |

# (ii) The movement of options during the financial year 2020-21 is as follows:-

| Sno. | Particulars   | ESOP 2011        | ESOP 2016 |
|------|---|------------------|-----------|
| 1    | Number of options outstanding at the beginning      | 101,381          | 42,037    |
|      | of the year   |                  |           |
| 2    | Number of options outstanding entitled to Bonus     | 71,221           | 19,644    |
|      | Shares (1:1)  |                  |           |
| 3    | Number of options granted during the year           | 32,792           | 22,479    |
| 4    | Number of options forfeited/lapsed during the       | 5,663            | 7,251     |
|      | year  |                  |           |
| 5    | Number of options lapsed entitled to Bonus          | 188              | 1,993     |
|      | Shares during the year                              |                  |           |
| 6    | Number of options vested during the year            | 24,677           | 13,956    |
| 7    | Number of options exercised during the year         | 27,373           | 4,532     |
| 8    | Number of shares arising as a result of exercise of | 27,373*          | 4,532     |
|      | options   |                  |           |
| 9    | Number of Bonus shares arising as a result of       | 20,450           | 4,532     |
|      | exercise of options                                 |                  |           |
| 10   | Money realized by exercise of options (INR), if     | Not Applicable s |           |
|      | scheme is implemented directly by the company       | the Scheme is in | -         |
|      |   | through          | Trust     |
| 11   | Loan repaid by the Trust during the year from       | 1,73,04,881      | 45,320    |
|      | exercise price received (INR)                       |                  |           |
| 12   | Number of options outstanding as of March 31,       | 101,137          | 52,733    |
|      | 2021  |                  |           |
| 13   | Number of options outstanding entitled to Bonus     | 50,583           | 13,119    |
|      | Shares (1:1)  |                  |           |
| 14   | No. of options exercisable as of March 31, 2021     | 52,858           | 9,424     |

\*of this, 4,036 shares exercised by the employee in March, 2021 were transferred to the employee in April, 2021.

(iii) Employee-wise details of options granted during the financial year 2020-21 is as follows:-

| Employees  | Designation                            | Scheme    | No. of options<br>granted during<br>the year | Exerci<br>Price (R |
|--|--|-----------|--|--------------------|
| Pratik R. Pota   | Chief Executive                        | ESOP 2011 | 11,805                                       | 1,5                |
|  | Officer & Wholetime<br>Director        | ESOP 2011 | 11,193                                       | 2,9                |
|  |  | ESOP 2016 | 12,312                                       |                    |
| Rajneet Kohli  | President & Chief<br>Business Officer, | ESOP 2011 | 2,403  | 2,1                |
|  | Domino's India                         | ESOP 2016 | 1,408  |                    |
| Ashish Goenka  | EVP & Chief Financial                  | ESOP 2011 | 1,855  | 2,8                |
|  | Officer                                | ESOP 2016 | 905  |                    |
| Avinash Kant   | President - Integrated                 | ESOP 2011 | 1,957  | 2,9                |
| Kumar  | Supply Chain                           | ESOP 2016 | 1,358  |                    |
| CSR<br>Deepti Gupta EVP - H<br>CSR<br>Samit Srivastava SVP - D | EVP – HR, Admin &                      | ESOP 2011 | 2,509  | 1,5                |
|  | CSR                                    | ESOP 2016 | 1,611  |                    |
|  | EVP – HR, Admin &                      | ESOP 2011 | 1,070  | 2,9                |
|  | CSR                                    | ESOP 2016 | 526  |                    |
|  | SVP – Dunkin' Donuts<br>& New Business | ESOP 2016 | 825  |                    |
| Vikran Sabherwal   | SVP - New Business                     | ESOP 2016 | 688  |                    |
| Sandeep Anand E  | EVP – Chief<br>Marketing Officer       | ESOP 2016 | 704  |                    |
| Gaurav Pande   | EVP & Business Head<br>(New)           | ESOP 2016 | 754  |                    |
| Pawan Bhargav  | SVP & Chief<br>Technology Officer      | ESOP 2016 | 772  |                    |
| Amardeep Singh<br>Ahluwalia                                    | SVP – Corporate<br>Affairs             | ESOP 2016 | 616  |                    |

(iv) Weighted Average Fair Value/Exercise Price of Options granted during the year.

| i) ESOP 2011:-                                 |                                |                                    |
|--|--------------------------------|------------------------------------|
| Particulars                                    | Weighted Average<br>Fair Value | Weighted Average<br>Exercise Price |
| a. Exercise price equals market price          | Rs.809.22                      | Rs.1,576.29                        |
| b. Exercise price is greater than market price | -                              | -                                  |
| c. Exercise price is less than market price    | -                              | -                                  |

#### ii) ESOP 2016

| Particulars                                    | Weighted Average<br>Fair Value | Weighted Average<br>Exercise Price |
|--|--------------------------------|------------------------------------|
| a. Exercise price equals market price          | -                              | -                                  |
| b. Exercise price is greater than market price | -                              | -                                  |
| c. Exercise price is less than market price    | Rs. 2,282.23                   | Rs. 10                             |

(v) Method used to account for ESOP - The compensation cost of stock options granted to employees is calculated based on fair value method.

Where the company opts for expensing of the options using the intrinsic value of the options, the difference between the employee compensation cost so computed and the employee compensation cost that shall have been recognized if it had used the fair value of the options shall be disclosed. The impact of this difference on profits and on EPS of the company shall also be disclosed. **– Not Applicable** 

(vi) A description of the method and significant assumptions used during the year to estimate the fair value of options at the time of grant including the following information:-

| Particulars                             | 31st March 2021   |                   |  |
|---|-------------------|-------------------|--|
|   | ESOP 2011         | ESOP 2016         |  |
| Dividend yield (%)                      | 0.20 - 0.73%      | 0.20 - 0.73%      |  |
| Expected volatility (%)*                | 37.22% - 64.57%   | 37.12% - 51.85%   |  |
| Risk-free interest rate (%)             | 4.31% - 5.58%     | 5.05% - 5.67%     |  |
| Expected life of share options (years)* | 2 - 4             | 4.00-4.41         |  |
| Share Price at Grant Date (INR)         | 1,506.80-2,931.75 | 1,506.80-2,931.75 |  |
| Model used                              | Black Scholes     | Black Scholes     |  |

\*The expected life of the stock is based on historical data and current market expectations and is not necessarily indicative of exercise patterns that may occur. The expected volatility reflects the assumption that the historical volatility over a period similar to the life of the options is indicative of future trends, which may also not necessarily be the actual outcome.

For more details, please refer Note no. 32 of the Notes to Standalone Financial Statements and Note no. 31 of the Notes to Consolidated Financial Statements forming part of the Annual Report 2020-21 of the Company.

- D. Details related to ESPS Not Applicable
- E. Details related to SAR Not Applicable
- F. **Details related to GEBS/RBS** The Company do not have any Retirement Benefit Scheme. Details related to GEBS Scheme are as under: -

The Company has an employee benefit scheme namely Jubilant FoodWorks General Employee Benefits Scheme 2020 (JFGEBS/Scheme). The Scheme has been adopted and approved pursuant to resolutions passed by the Nomination, Remuneration and Compensation Committee (NRC Committee), Board of Directors on May 20, 2020 and shareholders of the Company on September 15, 2020.

The Scheme is instituted with an objective of providing healthcare (incl. preventive measures), hospital care, or benefits in the event of sickness, accident, disability, death or scholarship funds, rewards and recognitions, education, employee engagement, training for skill enhancement/development and such other welfare activities and benefits specified by the Company. The Scheme will be implemented and administered through the JFL Employees Welfare Trust. The NRC Committee shall determine an appropriate amount for the purpose of sponsoring the benefits under the JFGEBS, subject to a cap of Rs. 100 crores in aggregate.

| Sr. | Particulars  | Jubilant Foodworks General Employees Benefit Scheme  |
|-----|--|--|
| No. |  |  |
| 1   | Date of shareholders'<br>approval  | September 15, 2020   |
| 2   | Kind of benefits to be<br>granted under the<br>scheme  | The JFGEBS has been designed to offer employee welfare<br>benefits within the scope of the Trust Deed including<br>healthcare (incl. preventive measures), hospital care, or<br>benefits in the event of sickness, accident, disability, death<br>or scholarship funds, rewards and recognitions, education,<br>employee engagement, training for skill enhancement/<br>development and such other welfare activities and benefits<br>as may be approved by NRC Committee from time to time<br>within the scope of the objects of the Scheme   |
| 3   | Beneficiaries of the<br>scheme   | <ul> <li>Following persons/ classes of persons shall be entitled to participate in the JFGEBS ('Eligible Employees'):</li> <li>a) Permanent employees of the Company whether working in India or outside India</li> <li>b) Director of the Company, whether a Wholetime director or not but not an independent director;</li> <li>c) Employees/Directors as enumerated in sub clauses (a) and (b) above, of a Holding Company and Subsidiary Company of the Company (whether existing presently or in the future), whether working in India or outside India; and</li> <li>d) Such other persons, as may from time to time be allowed under Applicable Laws and as may be decided by the NRC Committee.</li> </ul> |
| 4   | Total assets of the scheme   | Nil. The Committee has not granted any benefits under the Scheme during FY 2021.   |
| 5   | Quantum of holding<br>in own shares/<br>holding company<br>shares (both absolute<br>and in percentage) | Nil.   |
| 6   | Whether scheme is in<br>compliance of<br>regulation 26(2) of<br>the regulations                        | Not Applicable. JFGEBS does not involve issue of shares by<br>the Company for the purposes of JFGEBS and also does not<br>involve any secondary acquisition by the ESOP Trust  |
| 7   | Variation in terms of scheme   | No variation   |

## G. **Details related to Trust**

Details of transactions made by the JFL Employees Welfare Trust for the purpose of administering the ESOP schemes is as under:-

# (i) General information on all schemes

| Sr. No. | Particulars  | Details   |
|---------|--|---|
| 1       | Name of the Trust  | JFL Employees Welfare Trust   |
| 2       | Details of the Trustee(s)  | <ol> <li>Mr. Bhagat Ram Goyal</li> <li>Ms. Nandini Gore*</li> </ol> |
| 3       | Amount of loan disbursed by company /<br>any company in the group, during the year   | Rs. 3.25 crores   |
| 4       | Amount of loan outstanding (repayable to<br>company / any company in the group) as at<br>the end of the year                                     | Rs. 1.40 crores   |
| 5       | Amount of loan, if any, taken from any other<br>source for which company / any company<br>in the group has provided any security or<br>guarantee | Nil   |
| 6       | Any other contribution made to the Trust during the year   | Nil   |

\*Mr. Ashwani Malhotra was appointed as the Trustee due to resignation of Ms. Nandini Gore w.e.f. June 1, 2021.

## (ii) Brief details of transactions in shares by the Trust

| Sr. No. | Particulars   | Details   |
|---------|---|---|
| 1       | Number of shares held at the beginning of the year  | 2,51,372  |
| 2       | Number of shares acquired during the<br>year through (i) primary issuance (ii)<br>secondary acquisition, also as a<br>percentage of paid up equity capital as at<br>the end of the previous financial year,<br>along with information on weighted<br>average cost of acquisition per share; | 28,510 shares acquired through<br>secondary acquisition equivalent to<br>0.0002 of the paid up capital of the<br>Company as on March 31, 2021.<br>Weighted average cost of<br>acquisition is Rs. 2,609.43/- |
| 3       | Number of shares transferred to the employees / sold along with the purpose thereof;  | 43,787 and 9,064 shares were<br>transferred to employees pursuant<br>to exercise of ESOPs in terms of<br>ESOP 2011 and ESOP 2016<br>respectively.   |
| 4       | Number of shares held at the end of the year  | 2,27,031  |

(iii) In case of secondary acquisition of shares by the Trust :-

| Sr.<br>No. | Particulars  | Number<br>of shares | As a percentage of paid-up equity capital as<br>at the end of the year immediately<br>preceding the year in which shareholders'<br>approval was obtained |
|------------|--|---------------------|--|
| 1          | Held at the beginning of the year                  | 2,51,372            | 0.002  |
| 2          | Acquired during the year                           | 28,510              | 0.0002%  |
| 3          | Sold during the year                               | Nil                 | Nil  |
| 4          | Transferred to the<br>employees during the<br>year | 52,851              | 0.0004%  |
| 5          | Held at the end of the year                        | 2,27,031            | 0.0017%  |

## Notes:-

1. JFL Employees Welfare Trust was authorised to acquire equity shares of the Company through subscription/ secondary market and to allocate/ transfer these shares to the eligible option holders under ESOP 2011 and ESOP 2016 of the Company through resolution passed by way of postal ballot by the members of the Company on November 2, 2016. Further, the Company issued Bonus Shares in the ratio of 1:1 in June, 2018.