# JUBILANT FOODWORKS LIMITED <br> \section*{JUBILANT} 

STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 ST DECEMBER 2012

| Particulars | (Figures-Rs in Lakhs, Unless Otherwise Stated) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3 Months ended |  |  | $\begin{gathered} 9 \text { Months ended } \\ \hline 31 \mathrm{st} \end{gathered}$ |  | Year ended |
|  | $\begin{array}{\|c\|} \hline \text { 31st } \\ \text { December } \\ \hline \end{array}$ | $\begin{array}{c\|} \hline \text { 30th } \\ \text { September } \\ \hline \end{array}$ | $\begin{gathered} \hline \text { 31st } \\ \text { December } \\ \hline \end{gathered}$ |  |  | 31st March |
|  | 2012 | 2012 | 2011 | 2012 | 2011 | 2012 |
|  | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| PART-I |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| a) Net Sales/Income from Operations | 38,508.33 | 34,203.78 | 27,697.62 | 104,156.58 | 73,415.97 | 101,711.51 |
| b) Other Operating Income | 6.53 | 5.92 | 6.07 | 18.56 | 17.47 | 24.04 |
| Total Income from operations (a+b) | 38,514.86 | 34,209.70 | 27,703.69 | 104,175.14 | 73,433.44 | 101,735.55 |
| 2. Expenses |  |  |  |  |  |  |
| a) Cost of materials consumed | 8,366.43 | 7,360.86 | 5,778.32 | 22,608.46 | 15,588.13 | 21,505.57 |
| b) Purchases of stock-in-trade | 1,564.45 | 1,550.95 | 1,391.89 | 4,592.89 | 3,598.46 | 4,784.57 |
| c) Changes in inventories of finished goods, work-in-progress and stock-in-trade | (49.52) | (2.49) | (127.54) | (47.34) | (269.28) | (178.32) |
| d) Employee benefits expense | 7,021.65 | 7,015.67 | 5,221.75 | 19,835.66 | 14,139.83 | 19,622.09 |
| e) Depreciation and amortisation expense | 1,400.65 | 1,381.44 | 953.99 | 3,949.80 | 2,754.08 | 3,757.24 |
| f) Rent | 3,085.01 | 2,745.91 | 1,968.59 | 8,322.74 | 5,450.58 | 7,708.25 |
| g) Other expenses | 11,808.67 | 9,670.50 | 8,233.34 | 30,547.08 | 21,121.91 | 29,256.89 |
| Total expenses (a to g) | 33,197.34 | 29,722.84 | 23,420.34 | 89,809.29 | 62,383.71 | 86,456.29 |
| 3. Profit from operations before other Income, finance costs, Exceptional Items (1-2) | 5,317.52 | 4,486.86 | 4,283.35 | 14,365.85 | 11,049.73 | 15,279.26 |
| 4. Other Income | 196.83 | 195.37 | 142.37 | 581.87 | 406.21 | 592.06 |
| 5. Profit from ordinary activites before finance costs , Exceptional Items (3+4) | 5,514.35 | 4,682.23 | 4,425.72 | 14,947.72 | 11,455.94 | 15,871.32 |
| 6. Finance Costs | 6.35 |  |  | 6.35 |  |  |
| 7. Profit from ordinary activites after finance costs but before Exceptional Items (5-6) | 5,508.00 | 4,682.23 | 4,425.72 | 14,941.37 | 11,455.94 | 15,871.32 |
| 8. Exceptional Items |  |  | 86.97 |  | 244.42 | 405.26 |
| 9. Profit from ordinary activities before $\operatorname{Tax}(7-8)$ | 5,508.00 | 4,682.23 | 4,338.75 | 14,941.37 | 11,211.52 | 15,466.06 |
| 10. Tax expense |  |  |  |  |  |  |
| - Current Tax \& Deferred Tax | 1,737.94 | 1,447.36 | 1,391.28 | 4,701.52 | 3,580.46 | 4,901.75 |
| 11. Net Profit from ordinary activities after tax (9-10) | 3,770.06 | 3,234.87 | 2,947.47 | 10,239.85 | 7,631.06 | 10,564.31 |
| 12. Extraordinary items |  |  |  |  |  |  |
| 13. Net Profit for the period/ year (11-12) | 3,770.06 | 3,234.87 | 2,947.47 | 10,239.85 | 7,631.06 | 10,564.31 |
| 14. Paid-up equity share capital (Face Value Rs.10/-) | 6,520.14 | 6,514.72 | 6,492.58 | 6,520.14 | 6,492.58 | 6,507.79 |
|  |  |  |  |  |  |  |
| 16. Earning per share before and after extraordinary items (not annualised) (of Rs. 10 each) |  |  |  |  |  |  |
| a) Basic (in Rs.) | 5.78 | 4.97 | 4.54 | 15.72 | 11.79 | 16.31 |
| b) Diluted (in Rs.) | 5.72 | 4.91 | 4.48 | 15.56 | 11.65 | 16.12 |

## PART-II



| B. INVESTOR COMPLAINTS | 3 Months ended <br> 31st December 2012 |
| :--- | :---: |
| Pending at the beginning of the quarter | Nil |
| Received during the quarter | 2 |
| Disposed of during the quarter | 2 |
| Remaining unresolved at the end of the quarter | Nil |

Notes:
The above results were reviewed by the Audit committee and approved by the Board of Directors at their respective meeting held on 4th February 2013. Limited Review of above financial results has been carried out by the statutory auditors of the Company.
2 Company's business activity falls within a single business segment i.e. Food and Beverages in terms of Accounting Standard 17 on Segment Reporting.
3 Following is the summary of Employees Stock Options [ESOP] existing, granted, exercised and cancelled during the quarter, under the ESOP Schemes of the Company:

| Particulars | $\begin{gathered} \text { Domino's } \\ \text { ESOP Plan } \\ 2007 \\ \hline \end{gathered}$ | JFL ESOP Scheme 2011 |
| :---: | :---: | :---: |
| (a) Options outstanding at the beginning of the quarter | 605,537 | 229,200 |
| (b) New options granted during the quarter | NIL | 202,050 |
| (c) Options exercised during the quarter | 23,980 | 4,380 |
| (d) Options cancelled during the quarter | 5,760 | 5,340 |
| (e) Options outstanding at the end of the quarter | 575,797 | 421,530 |

The Company has opted for intrinsic value method for valuation of options under both the ESOP Schemes
Under ESOP 2007, as the shares were not quoted on any stock exchange prior to grant of options by the Company, hence the fair value of its shares was determined on the basis of a valuation performed by a Category I Merchant Banker.

Under ESOP 2011, the market price of the shares as defined under SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 was taken as the exercise price.
During the current quarter, 54,220 Equity Shares of Rs. 10 each were alloted under the Domino's Employees Stock Option Plan, 2007 at a premium as per respective grants. No allotment of shares was done under JFL Employees Stock Option Scheme 2011
4 Exceptional Items for the quarter/nine month ended 31st December, 2011 and year ended 31st March, 2012 include expenses for operationalising of Dunkin' Donuts which was operationalised subsequently.
5 During the current quarter, the Company has further invested an amount of Rs 545.00 Lakhs in its Wholly Owned Subsidiary " Jubilant FoodWorks Lanka (Private) Limited" and its investment in the said subsidiary as at 31st December, 2012 is Rs. 2103.59 Lakhs.

6 Previous period / year figures have been regrouped and /or re-arranged, wherever necessary.
For and on behalf of the Board of Directors of Jubilant FoodWorks Limited

| Place: Noida (U.P.) | Sd/- | Sd/- | Sd/- |
| :--- | :---: | :---: | :---: |
| Date : 4th February 2013 | SHYAM S. BHARTIA | HARI S. BHARTIA | AJAY KAUL |
|  | CHAIRMAN | CO-CHAIRMAN | CEO CUM WHOLE |

