## JUBILANT FOODWORKS LIMITED

CIN NO. L74899UP1995PLC04367
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Contact No: +91-120-4090500, Fax No: +91-120-4090599, E-mail : investor@jublfood.com, website : www.jubilantfoodworks.com STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER 2015

|  |  |  |  |  | Lakhs, Un | Otherwise Stated) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | 3 Months ended <br> 30th September <br> 2015 | 3 Months ended <br> 30th June <br> 2015 | 3 Months ended <br> 30th September <br> 2014 | 6 Months ended 30th September |  | Year ended 31st March 2015 |
|  |  |  |  | 2015 | 2014 |  |
|  | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| PART-I |  |  |  |  |  |  |
| 1. Income from operations |  |  |  |  |  |  |
| a) Net Sales/Income from Operations | 58,729.43 | 57,058.54 | 50,107.76 | 115,787.97 | 97,781.50 | 207,409.32 |
| b) Other Operating Income | 23.59 | 10.32 | 8.28 | 33.91 | 17.05 | 37.18 |
| Total Income from operations (a+b) | 58,753.02 | 57,068.86 | 50,116.04 | 115,821.88 | 97,798.55 | 207,446.50 |
|  |  |  |  |  |  |  |
| 2. Expenses |  |  |  |  |  |  |
| a) Cost of materials consumed | 12,037.88 | 11,775.76 | 10,826.18 | 23,813.64 | 21,026.36 | 44,685.78 |
| b) Purchases of stock-in-trade | 2,008.72 | 2,140.61 | 1,880.52 | 4,149.33 | 3,882.82 | 7,512.94 |
| c) Changes in inventories of finished goods, work-in-progress and stock-intrade | (31.02) | (45.63) | (14.95) | (76.65) | (114.24) | (77.98) |
| d) Employee benefits expense | 13,941.27 | 12,504.36 | 10,670.60 | 26,445.63 | 20,581.40 | 43,877.39 |
| e) Depreciation and amortisation expense | 3,071.82 | 2,918.47 | 2,359.52 | 5,990.29 | 4,590.32 | 9,815.17 |
| f) Rent | 5,986.50 | 5,946.25 | 4,980.78 | 11,932.75 | 9,674.79 | 20,503.44 |
| g) Other expenses | 18,440.59 | 17,699.04 | 15,668.64 | 36,139.63 | 30,746.90 | 64,664.67 |
| Total expenses ( a to g ) | 55,455.76 | 52,938.86 | 46,371.29 | 108,394.62 | 90,388.35 | 190,981.41 |
|  |  |  |  |  |  |  |
| 3. Profit from operations before other Income, finance costs and exceptional items (1-2) | 3,297.26 | 4,130.00 | 3,744.75 | 7,427.26 | 7,410.20 | 16,465.09 |
| 4. Other Income | 162.21 | 165.86 | 214.40 | 328.07 | 385.52 | 741.03 |
| 5. Profit from ordinary activites before finance costs and exceptional items $(3+4)$ | 3,459.47 | 4,295.86 | 3,959.15 | 7,755.33 | 7,795.72 | 17,206.12 |
| 6. Finance Costs | - | - | - | - | - | - |
| 7. Profit from ordinary activites after finance costs but before exceptional items (5-6) | 3,459.47 | 4,295.86 | 3,959.15 | 7,755.33 | 7,795.72 | 17,206.12 |
| 8. Exceptional Items | - | - |  |  | - | - |
| 9. Profit from ordinary activities before Tax (7-8) | 3,459.47 | 4,295.86 | 3,959.15 | 7,755.33 | 7,795.72 | 17,206.12 |
| 10. Tax expense |  |  |  |  |  |  |
| - Current Tax \& Deferred Tax | 1,071.19 | 1,349.03 | 1,058.53 | 2,420.22 | 2,122.45 | 4,878.23 |
| 11. Net Profit from ordinary activities after tax (9-10) | 2,388.28 | 2,946.83 | 2,900.62 | 5,335.11 | 5,673.27 | 12,327.89 |
| 12. Extraordinary items | - |  | - |  | - |  |
| 13. Net Profit for the period/year (11-12) | 2,388.28 | 2,946.83 | 2,900.62 | 5,335.11 | 5,673.27 | 12,327.89 |
| 14. Paid-up equity share capital (Face Value Rs.10/-) | 6,563.57 | 6,563.57 | 6,548.33 | 6,563.57 | 6,548.33 | 6,556.98 |
| 15. Reserves (excluding Revaluation Reserves) |  |  |  |  |  | 60,554.46 |
| 16. Earning per share before and after extraordinary items (not annualised) (of Rs. 10 each) |  |  |  |  |  |  |
| a) Basic ( in Rs.) | 3.64 | 4.49 | 4.43 | 8.13 | 8.67 | 18.82 |
| b) Diluted ( in Rs.) | 3.62 | 4.46 | 4.41 | 8.09 | 8.62 | 18.72 |
|  |  |  |  |  |  |  |
| PART-II <br> A. PARTICULARS OF SHAREHOLDING |  |  |  |  |  |  |
| 1. Public Shareholding |  |  |  |  |  |  |
| -Number of shares | 33,612,748 | 33,612,748 | 33,035,836 | 33,612,748 | 33,035,836 | 33,546,836 |
| -Percentage of shareholding | 51.21\% | 51.21\% | 50.45\% | 51.21\% | 50.45\% | 51.16\% |
| 2. Promoters and Promoter Group Shareholding: |  |  |  |  |  |  |
| a) Pledged/Encumbered |  |  |  |  |  |  |
| -No of Shares | 6,628,000 | 7,155,000 | 3,379,000 | 6,628,000 | 3,379,000 | 6,538,000 |
| -Percentage of Shares (as a \% of total shareholding of promoter and promoter group) | 20.70\% | 22.34\% | 10.41\% | 20.70\% | 10.41\% | 20.42\% |
| -Percentage of Shares (as a \% of total share capital of the Company) | 10.10\% | 10.90\% | 5.16\% | 10.10\% | 5.16\% | 9.97\% |
| b) Non-encumbered |  |  |  |  |  |  |
| -Number of shares | 25,394,954 | 24,867,954 | 29,068,474 | 25,394,954 | 29,068,474 | 25,484,954 |
| -Percentage of Shares (as a \% of total shareholding of promoter and promoter group) | 79.30\% | 77.66\% | 89.59\% | 79.30\% | 89.59\% | 79.58\% |
| -Percentage of Shares (as a \% of total share capital of the Company) | 38.69\% | 37.89\% | 44.39\% | 38.69\% | 44.39\% | 38.87\% |
| B. INVESTOR COMPLAINTS | 3 Months ended <br> 30th September 2015 |  |  |  |  |  |
| Pending at the beginning of the quarter <br> Received during the quarter <br> Disposed of during the quarter <br> Remaining unresolved at the end of the quarter |  |  | $\begin{gathered} \mathrm{Nil} \\ 1 \\ 1 \\ \mathrm{Nil} \end{gathered}$ |  |  |  |

Notes :
1 The above results were reviewed by the Audit committee and approved by the Board of Directors at their respective meeting held on 5th November 2015. Limited Review of above financial results has been carried out by the statutory auditors of the Company.
2 Following is the summary of Employees Stock Options [ESOP] existing, granted, exercised and cancelled/forfeited during the quarter, under the ESOP Schemes of the Company

| Particulars | Domino's ESOP <br> Plan 2007 | JFL ESOP <br> Scheme 2011 |
| :--- | ---: | ---: |
| (a) Options outstanding at the beginning of the quarter | 203,615 | 721,572 |
| (b) New options granted during the quarter | NIL | NIL |
| (c) Options exercised during the quarter | 50,441 | 39,353 |
| (d) Options cancelled/forfeited during the quarter | NIL | 19,478 |
| (e) Options outstanding at the end of the quarter | 153,174 | 662,741 |

The Company has opted for intrinsic value method for valuation of options under both the ESOP Schemes

Under ESOP 2007, as the shares were not quoted on any stock exchange prior to grant of options by the Company, hence the fair value of its shares was determined on the basis of a valuation performed by a Category I Merchant Banker.

Under ESOP 2011, the market price of the shares as defined under SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 was taken as the exercise price.
During the current quarter, NIL Equity Shares were alloted under the Domino's Employees Stock Option Plan, 2007. Nil Equity Shares were alloted under the JFL Employees Stock Option Scheme 2011.

Subsequent to the quarter ended September 30, 2015, the Company has allotted 90,094 Equity Shares under Company's ESOP schemes on October 11, 2015. Out of above, 50,441 Equity Shares were allotted under the Domino's Employees Stock Option Plan, 2007 at a premium as per respective grants and 39,653 Equity Shares were allotted under the JFL Employees Stock Option Scheme 2011 at a premium as per respective grants. Consequent to the above allotment, the Paid up Share Capital of the Company stands increased to Rs. 65,72,57,960/- (Rupees Sixty five crores seven two lacs fifty seven thousand nine hundred and sixty only)

3 During the current quarter, the Company has further invested an amount of Rs. 324.50 Lakhs in its Wholly Owned Subsidiary " Jubilant FoodWorks Lanka (Private) Limited" and its investment in the said subsidiary as at 30th September, 2015 is Rs. 5,895.90 Lakhs.

4 Company's business activity falls within a single business segment i.e. Food and Beverages in terms of Accounting Standard 17 on Segment Reporting
5 The Standalone Statement of Assets and Liabilities as required under Clause 41 of the Listing Agreement is as follows

|  | (Figures-Rs in Lakhs, Unless Otherwise Stated) |  |  |
| :---: | :---: | :---: | :---: |
|  | Particulars | As at |  |
|  |  | 30th September 2015 | 31st March 2015 |
|  |  | Unaudited | Audited |
| A EQUITY AND LIABILITIES |  |  |  |
| 1 Shareholders' funds |  |  |  |
| (a) Share capital |  | 6,563.57 | 6,556.98 |
| (b) Reserves and surplus |  | 65,634.90 | 60,554.46 |
|  | Sub Total-Shareholders' Funds | 72,198.47 | 67,111.44 |
|  |  |  |  |
| 2 Share application money pending allotment |  | 286.99 | 12.97 |
|  |  |  |  |
| 3 Non-current liabilities |  |  |  |
| (a) Other Long term liabilities |  | 1,532.97 | 1,309.96 |
| (b) Deferred Tax liabilites (Net) |  | 6,461.52 | 5,576.07 |
|  | Sub Total-Non-current liabilities | 7,994.49 | 6,886.03 |
| 4 Current liabilities |  |  |  |
| (a) Trade payables |  | 28,028.71 | 23,997.17 |
| (b) Other current liabilities |  | 10,742.60 | 8,352.39 |
| (c) Short-term provisions |  | 1,641.97 | 3,043.19 |
|  | Sub Total-Current liabilities | 40,413.28 | 35,392.75 |
|  |  |  |  |
| TOTAL- EQUITY AND LIABILITIES |  | 120,893.23 | 109,403.19 |
|  |  |  |  |
| B. ASSETS |  |  |  |
| 1 Non-current assets |  |  |  |
| (a) Fixed assets |  | 76,892.78 | 73,451.93 |
| (b) Non-current investments |  | 5,895.90 | 5,571.40 |
| (c) Long-term loans and advances |  | 13,234.70 | 12,495.77 |
| (d) Other non-current assets |  | 119.37 | 203.88 |
|  | Sub Total-Non current assets | 96,142.75 | 91,722.98 |
|  |  |  |  |
| 2 Current assets |  |  |  |
| (a) Current investments |  | 11,704.12 | 7,461.17 |
| (b) Inventories |  | 5,287.23 | 4,228.85 |
| (c) Trade receivables |  | 1,116.36 | 1,186.61 |
| (d) Cash and cash equivalents* |  | 3,468.17 | 3,036.55 |
| (e) Short-term loans and advances |  | 3,148.05 | 1,746.17 |
| (f) Other current assets |  | 26.55 | 20.86 |
|  | Sub Total- Current assets | 24,750.48 | 17,680.21 |
|  |  |  |  |
| TOTAL- ASSETS |  | 120,893.23 | 109,403.19 |

* Cash and cash equivalents represents cash and bank balances.

6 Previous period / year figures have been regrouped and/or re-arranged, wherever necessary.

For and on behalf of the Board of Directors of Jubilant FoodWorks Limited

CHAIRPERSON \& DIRECTOR
DIN No. 00010484

